



APPROVED
FY2018 BUDGET
and
Supplemental Material

Approved by Board vote on
January 24, 2017

Catherine Lawson, Executive Director
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**SEEM COLLABORATIVE
APPROVED FY2018 BUDGET**

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SEEM COLLABORATIVE PROPOSED FY2018 BUDGET

Introduction

SEEM Collaborative was founded in 1968 on the premise that local school districts can accomplish more by working together and conducting, in concert, educational programs and services to supplement and strengthen existing school programs and services that otherwise would be neither affordable nor accessible.

The SEEM Collaborative is a vibrant example of what can happen when districts, stakeholders, community members, staff, and parents work together toward a shared vision of quality education for all children.

SEEM Collaborative is comprised of ten School Districts (Lynnfield, Melrose, North Reading, Reading, Saugus, Stoneham, Wakefield, Wilmington, Winchester, and Woburn) and provides educational services to students, parents, educators, and specialists.

MISSION STATEMENT

The mission of the SEEM Collaborative is to provide low incidence populations with high quality, cost-efficient educational programs and services, in the least restrictive environment, that compliment and strengthen the school programs of the member districts.

VISION STATEMENT

1. SEEM's programs and services enable member districts to extend their capacity to educate students in the least restrictive environment.
2. SEEM's programs and services provide access to the Massachusetts Curriculum Frameworks, and support students to learn the skills that allow them to be productive and successful adults.
3. All students enrolled recognize their strengths and experience success.
4. All students enrolled have access to typically developing peers in the least restrictive environment possible.
5. Integrated, specialized services are provided to low incidence populations.
6. Member districts, parents, students and other stakeholders involved in students' lives support respect, value and appreciate the consistent high quality of our programs and services.

BELIEFS

We believe in:

1. The ability of all children to learn;
2. The importance of strong mutually supportive relationships among all members of the SEEM community, including students, parents, staff and district personnel, respecting individual differences and the value of collaboration and trust;
3. The development of the skills necessary for success in the least restrictive environment while ensuring access to the full range of the Massachusetts Curriculum Frameworks;
4. The value of high quality, cost effective programming for students which provides the best opportunity for them to achieve equality of opportunity, full participation, independent living, and economic self-sufficiency.

OUR PURPOSE

The Collaborative exists to conduct educational programs and services which shall compliment and strengthen the school programs of member school committees and increase educational opportunities for children when it is determined that such programs and services can most effectively and economically be provided on a collaborative basis. The foregoing purpose includes the authority of the Collaborative, acting through its Board of Directors, to contract with corporations, individuals, associations, agencies, and/or any other entities in order to obtain and provide services for a member district(s). In addition, the Collaborative will continue to increase and expand its level of service in general education, occupational-vocational education, staff development and training, and research and development of innovative programs. (SEEM Articles of Agreement, 2008, Article 1 -p.3)

Why We Exist...

- o To educate, to collaborate, to train, to create.
- o To accommodate school-aged students whose needs are so unique that local special education teams have determined that their needs cannot be met by the local school districts.
- o To help each student achieve his/her personal, vocational, and/or educational goals.
- o To assist students and families through their transitions from school to life.
- o To educate practitioners and parents, through training programs and professional development activities that are in the forefront of research-based best practices.
- o To provide on-site consultation, demonstrations of best practices, and remain available to ensure transference to the local instructional team.
- o To work toward a future where all students will be seen as equally valuable, where all students can learn, and where all students benefit when they are educated together.

Our purpose is accomplished through the following programs, therapies, and services:

Programs	Services and Therapies
Deaf and Hard of Hearing Program Hurd at Ripley Elementary School Program SEEM Middle School Campus Academy Alternative High School Foundations for Life Assessment and Intervention Center Therapeutic Learning Center ~ Elementary @ Beebe School Therapeutic Learning Center ~ Middle School @ Beebe SEEM Prep Program Extended Year Program	Adaptive PE Applied Behavior Analysis (ABA) Assistive Technology Audiology Clinical/Mental Health English Language Education (ELE) Hearing Nursing Occupational Therapy Physical Therapy Psycho-Ed. and School Neuropsychological Assessments Speech Therapy Transition and Recreation Tutoring Vision and Mobility

PROGRAM DESCRIPTIONS

Deaf and Hard of Hearing Program

The SEEM Collaborative Deaf and Hard of Hearing Program is a day school that services children in grades PreK-2 who have moderate, severe, or profound hearing loss. The program's mission is to prepare students for a successful transition to a mainstream school in their sending district.

Hurd Elementary Program at Ripley School

The Hurd Elementary Program at Ripley School is a therapeutic day school that serves students in grades K-5 with a variety of social, emotional, behavioral, and learning needs.

Middle School

SEEM Middle School is a co-educational day school that provides therapeutic and educational supports to help students prepare for high school and attain the social and behavioral skills needed to eventually join the work force or continue on to higher education opportunities.

Campus Academy High School

Campus Academy High School's academic and electives programs are aligned with state requirements and meet the credit requirements of each sending district. As a result, students attending Campus Academy High are eligible for a high school diploma from their sending districts, provided students complete course requirements with a passing grade and pass their MCAS tests.

Foundations for Life Program

The Foundations for Life program delivers extended services to students 18 years and older. The program's goal is to promote the greatest level of independence possible for each student by providing community-based transition skills for students who require such training after completing grade 12.

Assessment and Intervention Center

The SEEM Assessment and Intervention Center is an interim alternative educational setting that students attend daily for up to nine school weeks/45 days. The Center's goal is to provide a stable environment for students while allowing educators and clinicians to determine the best long-term educational placements for these students.

Therapeutic Learning Center

The Therapeutic Learning Center at the Beebe School is a public elementary and middle school program for students with intensive special needs. The school supports and helps students acquire the communication, academic readiness, community, life skills, and social skills necessary to have a purposeful and independent life, and strives to help each child reach his or her fullest potential

SEEM Prep Program

SEEM Prep is a public day school for 15-22 year-old students with intensive special needs. The school provides a functional academic curriculum, along with vocational training, to support development of the social, academic, and vocational skills students need to transition successfully into their communities as adults.

Extended Year Program

SEEM Collaborative Extended Year Programs are recommended for students who require additional academic services to prevent substantial regression during the summer months. Students benefit from enriched academic, social, and life skills curricula, receiving individualized and small group instruction

based upon their individualized education plans (IEPs). The format and structure of the SEEM Collaborative Extended Year Programs assist students with a smooth transition into the new school year.

SERVICES AND THERAPIES DESCRIPTIONS

Adaptive PE

Adapted physical education is the art and science of developing and implementing a carefully designed physical education instructional program for an individual with a disability, based on a comprehensive assessment, to give the individual the skills necessary for a lifetime of rich leisure, recreation, and sport experiences to enhance physical fitness and wellness. (Auxter, Pyfer, & Huettig, 2001). The APE teacher is a certified physical education teacher, who is trained in assessing and working with special needs children. The APE teacher develops an appropriate physical education plan for individuals with disabilities by conducting assessments (usually with the physical therapist and/or occupational therapist), that measure motor competency, physical fitness, play, and leisure, recreation and sport skills. The student(s) APE program can be provided one-on-one, in a small group, or within the general physical education setting.

Applied Behavior Analysis

Applied Behavior Analysis (ABA) is the science of systematically studying variables that influence behavior (Sulzer-Azaroff and Mayer, 1991). SEEM Collaborative currently employs several Board Certified Behavior Analysts (BCBAs), who provide and supervise ABA services, for students ages 3-22. Five main areas of service are provided: consultation to SEEM Collaborative schools; consultation to member and non-member public school districts; direct and consultative home services; assessments; and ABA-based trainings. For more detailed information on services provided, please access our current referral forms.

Assistive Technology

Specialists use the SETT Frameworks to assess what, if any, assistive technologies are needed to support student access to the Common Core Curriculum Frameworks.

Audiology

Our complete range of audiology services includes: ongoing consultation with classroom staff about each student's specific needs; hearing equipment functioning and troubleshooting; instruction on environmental and educational accommodations; communicating with student audiologists; and, when necessary, providing direct assessment and instruction to students in need.

Clinical/Mental Health/Social Worker

Clinical teams and classroom staff work closely together to assist students with learning strategies to improve their social/emotional functioning and impulse control management within classroom settings and during individual treatment sessions. SEEM's mental health staff provides ongoing consultation to the classroom staff.

English Language Education (ELE)

A variety of services to English Language Learners and their teachers. Our services include coaching/consultation for ELL and SEI teachers, professional development workshops, RETELL trainings, direct student services, and ELL assessments. We are also able to do program consults and assessments for districts looking to restructure their programming.

Hearing

Certified Teachers of the Deaf and Speech and Language Pathologists provide in-district consultation and direct services to students that range from pre-school through high school, (ages 3-22) in a collaborative serving 10 towns. Our hearing services spans the provision of direct and consultation services as per IEP and 504 plans, completing evaluations including writing goals and objectives as well as updating student

progress. Services, furthermore, include in-service training for educational teams and/or parents and participation in educational team meetings as well as training in Signing Exact English (SEE) II.

Occupational Therapy

Specialists evaluate students' occupational therapy needs and develop goals and objectives to be considered as part of the IEP process. Service is delivered services within an integrated therapies approach with ongoing consultation with classroom staff.

Physical Therapy

Specialists evaluate students' physical therapy needs and develop goals and objectives to be considered as part of the IEP process. Services are delivered within an integrated therapies approach with ongoing consultation with classroom staff.

Psycho-Educational and School Neuropsychological Assessments

This assessment evaluates psychological and academic functioning to determine special education placement needs and services required for effective remediation.

Speech Therapy

Specialists evaluate students' speech and language needs and develop goals and objectives to be considered as part of the IEP process in written evaluation reports. Services are delivered within an integrated therapies approach, when possible, with ongoing consultation with classroom staff.

Transition and Recreation Services

SEEM Collaborative's Transition Services Department provides evaluation, consultation and direct student support in the areas affecting postsecondary outcomes (employment, independent living, and lifelong learning). Assessments include comprehensive transition evaluations, vocational assessments, and recreation and leisure assessments. All evaluations consist of a series of formal and informal testing, interviews and observations. Specific evaluation tools are used based on the individual's learning style.

Direct services are offered through SEEM's Recreational Services and School-to-Work programs. The School-to-Work program provides job development and employment skill training in community settings, with support of a SEEM Transition Support Instructor. SEEM's Recreational Services assist youth in identifying and accessing community leisure and recreational opportunities.

Tutoring Services

Tutoring services may be provided to students who have a medical condition preventing them from participating in classroom instruction and to keep them as current as possible while facilitating the student's return to the current classroom setting. SEEM Collaborative is dedicated to providing students quality instruction using academic strategies through online learning or direct instruction. Online courses may be used in place of, or to supplement, direct instruction for available classes.

Vision and Orientation and Mobility (O&M)

Direct vision services teach compensatory skills, while consultation services to classroom staff include classroom organization, materials modification, and teaching strategies. O&M instruction is age-appropriate, individualized training that teaches students with visual impairments to move safely and independently at home, in schools, and in the community.

BUDGET HIGHLIGHTS

The Budget is presented in accordance with the SEEM Collaborative mission, vision, beliefs and purpose and reflects the following goals:

- Position SEEM Collaborative for continued improvement of educational programs and student achievement.
- Continue to be responsive to our districts' revolving needs and the needs of an increasingly complex population of students.
- Exercise fiscal responsibility to minimize expenses while maximizing services.
- Exist as a viable option to school districts by attracting and retaining qualified staff while offering competitive salary and benefits.

Based on a 3.5% increase to tuition rates, establishing one tuition rate for Campus based programs, and increasing meal prices by twenty-five cents, the FY18 Budget is developed to support a projected school year enrollment of 350 student FTE, a projected extended year enrollment of 252 students (if the projections are not met adjustments to staffing will be made if possible dependent on IEPs in place at the time) and the addition of an Instructional Coach for the Prep Program.

REVENUE

The general fund projected revenue for FY18 is \$29,727,591, this represents an increase of \$1,796,532; an increase of 6.43% compared to FY17 budgeted projected revenue.

The following is a list of significant revenue increases:

- \$1,118,594 Tuition
- \$300,000 Transportation
- \$108,253 Transition Services
- \$90,600 ABA Services
- \$60,000 Tutoring Services
- \$64,870 DHOH Services
- \$30,000 Professional Development
- \$20,000 ELE Services

EXPENSE

The general fund projected expense amount for FY18 is \$29,721,017, this represents an increase of \$1,797,129; an increase of 6.44% compared to FY16 budgeted projected expense.

Included are the following reductions and increases:

Reductions:

- \$22,673 reduction for Building Utilities
- \$20,550 reduction for Professional Development
- \$18,637 reduction for Equipment - Technology
- \$15,000 reduction for Van Maintenance
- \$10,385 reduction for Benefits – Free Life and Disability Insurance

Increases:

- \$79,960 increase for Contracted Services due to need to contract for Nursing and PT
- \$167,586 increase for Payroll Extended Year based anticipated staffing required
- \$291,000 increase for transportation due to increase in participation
- \$1,118,407 increase for payroll, this includes:
 - \$60,000 for one Instruction Coach for the Prep Program
 - \$455,597 for following positions that were added after the FY17 Budget was approved.
 - 1.25 FTE ELE Service
 - 1.0 FTE Social Worker
 - 0.5 FTE Transition Service
 - 2.0 FTE for Speech to replace contracted service
 - 0.5 FTE School Psychologist
 - 7.0 FTE for 1:1 Aides
 - \$266,945 for Step Increases for 160 employees
 - \$335,865 for Salary Scales increases

SEEM Collaborative has and will continue to explore and identify additional cost avoidance opportunities, expense reductions and additional funding opportunities so that it can continue with its goal to have the least amount of financial impact on districts while providing high quality services.

FY2018 BUDGET DEVELOPMENT TIMELINE	
ACTION	DEADLINE
1. Budget Development Memo and Worksheets sent to Principals and Program Directors.	September 19, 2016
2. Budget worksheets are submitted from Principals and Program Directors to Director of Finance and Operations for review.	October 28, 2016
3. Budget meetings between Principals and Program Directors, Executive Director and to Director of Finance and Operations.	November 18, 2016
4. Changes (in necessary) to budget worksheets are submitted from Principals and Program Directors to Director of Finance and Operations.	December 9, 2016
5. Executive Director and Director of Finance and Operations meet with Finance Sub-Committee.	December 14, 2016
6. Executive Director and Director of Finance and Operations present budget to the Board of Directors.	December 20, 2016
7. The Board of Directors approve the budget.	April 26, 2017
8. The Treasurer certifies and transmits budget.	June 30, 2017

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SCHOOL YEAR ENROLLMENT - HEADCOUNT

The following chart provides the actual number of students that received service during the FY16 School Year, the budgeted number for FY17 and the projected number for FY18 for all schools/programs.

It is important to note that the number of students serviced is based on the actual number of students that enter a program, Based on this, it is possible that a student could be counted more than one time due to change in school/program.

ASSESSMENT CENTER - Member	FY16 Actual	FY17 Projected	FY18 Projected
Students	29	28	30
Students with 1:1			
Member Totals	29	28	30
ASSESSMENT CENTER- Non-Member	FY16 Actual	FY17 Projected	FY18 Projected
Students	32	22	22
Students with 1:1			
Non-Member Totals	32	22	22
ASSESSMENT CENTER - TOTAL	61	50	52
BEEBE - Member	FY16 Actual	FY17 Projected	FY18 Projected
Students	8	8	8
Students with 1:1	7	8	8
Member Totals	15	16	16
BEEBE - Non-Member	FY16 Actual	FY17 Projected	FY18 Projected
Students	37	38	38
Students with 1:1	18	18	18
Non-Member Totals	55	56	56
BEEBE - TOTAL	70	72	72
CAMPUS - Member	FY16 Actual	FY17 Projected	FY18 Projected
Students	34	24	24
Students with 1:1	0	0	0
Member Totals	34	24	24
CAMPUS - Non-Member	FY16 Actual	FY17 Projected	FY18 Projected
Students	65	62	64
Students with 1:1			
Non-Member Totals	65	62	64
CAMPUS - TOTAL	99	86	88
DHOH - Member	FY16 Actual	FY17 Projected	FY18 Projected
Students	4	3	3
Students with 1:1	1	0	0
Member Totals	5	3	3
DHOH - Non-Member	FY16 Actual	FY17 Projected	FY18 Projected
Students	8	5	8
Students with 1:1	0	0	0
Non-Member Totals	8	5	8
DHOH - TOTAL	13	8	11

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SCHOOL YEAR ENROLLMENT - HEADCOUNT

<u>MIDDLE - Member</u>	FY16 Actual	FY17 Projected	FY18 Projected
Students	19	16	17
Students with 1:1			
Member Totals	19	16	17
<u>MIDDLE - Non-Member</u>	FY16 Actual	FY17 Projected	FY18 Projected
Students	44	40	41
Students with 1:1	0	1	0
Non-Member Totals	44	41	41
MIDDLE - TOTAL	63	57	58
<u>RIPLEY - Member</u>	FY16 Actual	FY17 Projected	FY18 Projected
Students	11	8	10
Students with 1:1			
Member Totals	11	8	10
<u>RIPLEY - Non-Member</u>	FY16 Actual	FY17 Projected	FY18 Projected
Students	38	35	36
Students with 1:1	3	3	3
Non-Member Totals	41	38	39
RIPLEY - TOTAL	52	46	49
<u>YEUELL - Member</u>	FY16 Actual	FY17 Projected	FY18 Projected
Students	11	18	18
Students with 1:1	4	4	4
Member Totals	15	22	22
<u>YEUELL - Non-Member</u>	FY16 Actual	FY17 Projected	FY18 Projected
Students	32	33	33
Students with 1:1	12	9	11
Non-Member Totals	44	42	44
YEUELL - TOTAL	59	64	66
TOTAL STUDENT Count	417	383	396

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SCHOOL YEAR ENROLLMENT - STUDENT FTE

The following chart provides the actual enrollment full time equivalency (FTE) for all schools/programs for FY16, provides the budgeted FTE for FY17 and provides the projected FTE for FY18 based on present enrollment, expected returning students, and past trends.

ASSESSMENT CENTER- Non-Member	FY16 Actual	FY17 Projected	FY18 Projected
Students	32.87	22.00	26.00
Students with 1:1	0.00	0.00	0.00
Non-Member Totals	32.87	22.00	26.00
ASSESSMENT CENTER - TOTAL FTE	61.67	50.00	54.00

BEEBE - Member	FY16 Actual	FY17 Projected	FY18 Projected
Students	7.32	8.00	8.00
Students with 1:1	7.00	7.00	7.00
Member Totals	14.32	15.00	15.00

BEEBE - Non-Member	FY16 Actual	FY17 Projected	FY18 Projected
Students	34.11	34.00	34.00
Students with 1:1	13.96	16.00	16.00
Non-Member Totals	48.07	50.00	50.00
BEEBE - TOTAL FTE	62.39	65.00	65.00

CAMPUS - Member	FY16 Actual	FY17 Projected	FY18 Projected
Students	25.78	23.00	26.00
Students with 1:1	0.00	0.00	0.00
Member Totals	25.78	23.00	26.00

CAMPUS - Non-Member	FY16 Actual	FY17 Projected	FY18 Projected
Students	47.01	47.00	48.00
Students with 1:1	0.00	0.00	0.00
Non-Member Totals	47.01	47.00	48.00
CAMPUS - TOTAL FTE	72.79	70.00	74.00

DHOH - Member	FY16 Actual	FY17 Projected	FY18 Projected
Students	3.22	3.00	3.00
Students with 1:1	0.59	0.00	0.00
Member Totals	3.81	3.00	3.00

DHOH - Non-Member	FY16 Actual	FY17 Projected	FY18 Projected
Students	7.06	5.00	8.00
Students with 1:1	0.00	0.00	0.00
Non-Member Totals	7.06	5.00	8.00
DHOH - TOTAL FTE	10.87	8.00	11.00

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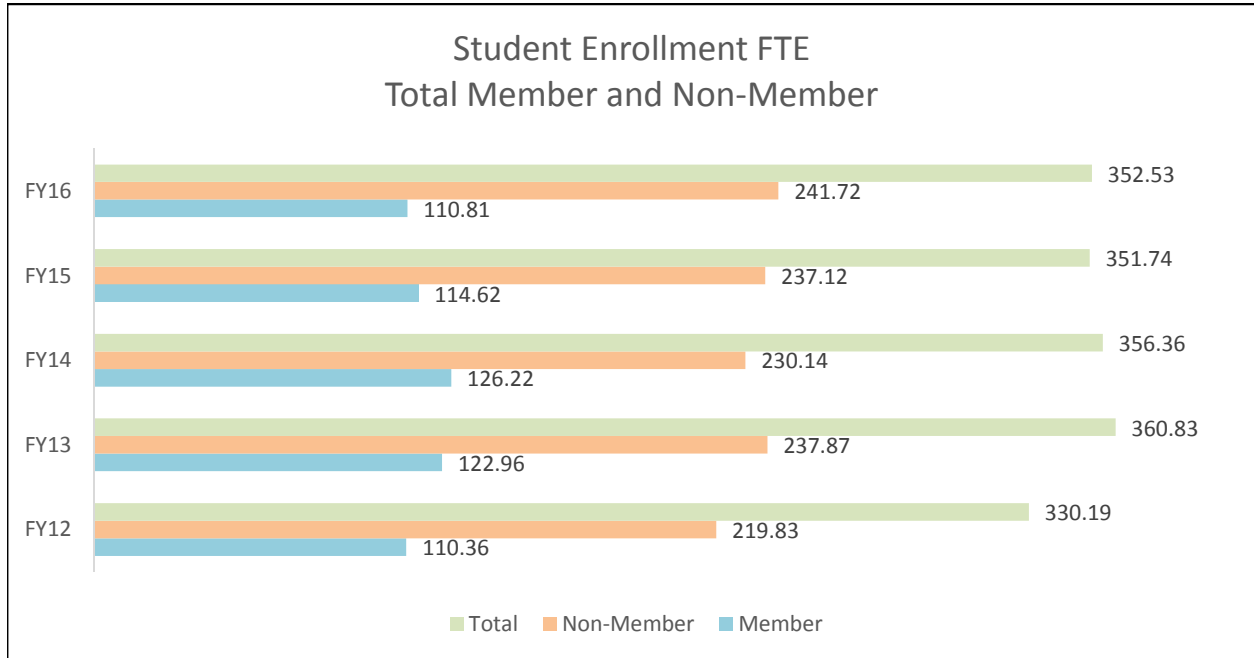
SCHOOL YEAR ENROLLMENT - STUDENT FTE

<u>MIDDLE - Member</u>	FY16 Actual	FY17 Projected	FY18 Projected
Students	16.13	15.00	16.00
Students with 1:1	0.00	0.00	0.00
Member Totals	16.13	15.00	16.00
<u>MIDDLE - Non-Member</u>	FY16 Actual	FY17 Projected	FY18 Projected
Students	35.83	37.00	35.00
Students with 1:1	0.00	0.00	0.00
Non-Member Totals	35.83	37.00	35.00
MIDDLE TOTAL FTE	51.96	52.00	51.00
<u>RIPLEY - Member</u>	FY16 Actual	FY17 Projected	FY18 Projected
Students	7.87	7.00	7.00
Students with 1:1	0.00	0.00	0.00
Member Totals	7.87	7.00	7.00
<u>RIPLEY - Non-Member</u>	FY16 Actual	FY17 Projected	FY18 Projected
Students	31.81	32.00	32.00
Students with 1:1	2.84	2.00	3.00
Non-Member Totals	34.65	34.00	35.00
RIPLEY TOTAL FTE	42.52	41.00	42.00
<u>YEUELL - Member</u>	FY16 Actual	FY17 Projected	FY18 Projected
Students	10.74	16.00	11.00
Students with 1:1	3.36	4.00	5.00
Member Totals	14.10	20.00	16.00
<u>YEUELL - Non-Member</u>	FY16 Actual	FY17 Projected	FY18 Projected
Students	27.77	30.00	28.00
Students with 1:1	8.46	9.00	9.00
Non-Member Totals	36.23	39.00	37.00
YEUELL TOTAL FTE	50.33	59.00	53.00
TOTAL STUDENT FTE	352.53	345.00	350.00

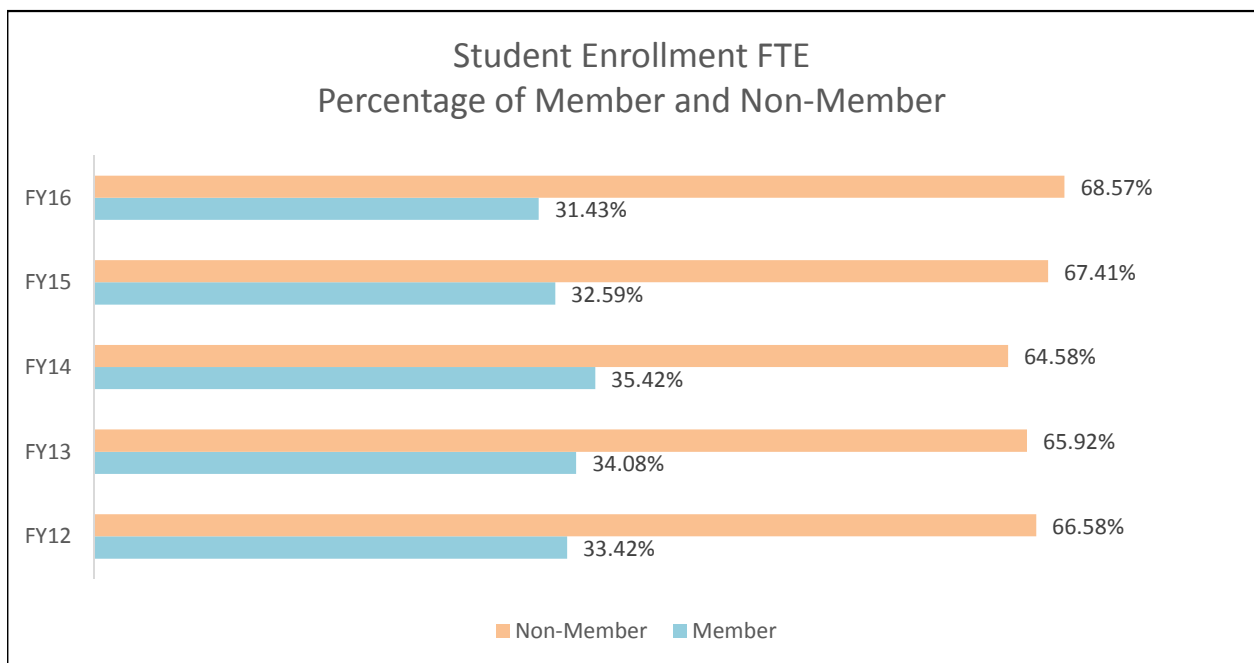
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FIVE-YEAR SCHOOL YEAR ENROLLMENT - STUDENT FTE SUMMARY

ENROLLMENT FTE					
	FY12	FY13	FY14	FY15	FY16
Member	110.36	122.96	126.22	114.62	110.81
Non-Member	219.83	237.87	230.14	237.12	241.72
Total	330.19	360.83	356.36	351.74	352.53



PERCENTAGE MEMBER AND NON-MEMBER STUDENT FTE					
	FY12	FY13	FY14	FY15	FY16
Member	33.42%	34.08%	35.42%	32.59%	31.43%
Non-Member	66.58%	65.92%	64.58%	67.41%	68.57%



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EXTENDED YEAR ENROLLMENT

The following chart provides the actual number of students that enrolled in the Extended Year Program during FY16, and FY17 and the projected number for FY18 for all schools/programs.

ASSESSMENT CENTER- Non-Member	FY16 Actual	FY17 Actual	FY18 Projected
Students	0.00	0.00	0.00
Students with 1:1	0.00	0.00	0.00
Non-Member Totals	0.00	0.00	0.00
ASSESSMENT CENTER - TOTAL FTE	0.00	0.00	0.00

BEEBE - Member	FY16 Actual	FY17 Actual	FY18 Projected
Students	10.00	1.00	4.00
Students with 1:1	6.00	9.00	6.00
Member Totals	16.00	10.00	10.00

BEEBE - Non-Member	FY16 Actual	FY17 Actual	FY18 Projected
Students	31.00	35.00	35.00
Students with 1:1	15.00	10.00	10.00
Non-Member Totals	46.00	45.00	45.00
BEEBE - TOTAL FTE	62.00	55.00	55.00

CAMPUS - Member	FY16 Actual	FY17 Actual	FY18 Projected
Students	12.00	16.00	17.00
Students with 1:1	0.00	0.00	0.00
Member Totals	12.00	16.00	17.00

CAMPUS - Non-Member	FY16 Actual	FY17 Actual	FY18 Projected
Students	24.00	31.00	30.00
Students with 1:1	0.00	0.00	0.00
Non-Member Totals	24.00	31.00	30.00
CAMPUS - TOTAL FTE	36.00	47.00	47.00

DHOH - Member	FY16 Actual	FY17 Actual	FY18 Projected
Students	4.00	4.00	3.00
Students with 1:1	1.00	0.00	0.00
Member Totals	5.00	4.00	3.00

DHOH - Non-Member	FY16 Actual	FY17 Actual	FY18 Projected
Students	8.00	8.00	8.00
Students with 1:1	0.00	0.00	0.00
Non-Member Totals	8.00	8.00	8.00
DHOH - TOTAL FTE	13.00	12.00	11.00

MIDDLE - Member	FY16 Actual	FY17 Actual	FY18 Projected
Students	12.00	13.00	12.00
Students with 1:1	0.00	0.00	0.00
Member Totals	12.00	13.00	12.00

MIDDLE - Non-Member	FY16 Actual	FY17 Actual	FY18 Projected
Students	26.00	33.00	34.00
Students with 1:1	0.00	0.00	0.00
Non-Member Totals	26.00	33.00	34.00
MIDDLE TOTAL FTE	38.00	46.00	46.00

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EXTENDED YEAR ENROLLMENT

<u>RIPLEY - Member</u>	FY16 Actual	FY17 Actual	FY18 Projected
Students	5.00	7.00	7.00
Students with 1:1	0.00	0.00	0.00
Member Totals	5.00	7.00	7.00
<u>RIPLEY - Non-Member</u>	FY16 Actual	FY17 Actual	FY18 Projected
Students	33.00	32.00	30.00
Students with 1:1	2.00	3.00	3.00
Non-Member Totals	35.00	35.00	33.00
RIPLEY TOTAL FTE	40.00	42.00	40.00
<u>YEUELL - Member</u>	FY16 Actual	FY17 Actual	FY18 Projected
Students	10.00	12.00	12.00
Students with 1:1	4.00	3.00	4.00
Member Totals	14.00	15.00	16.00
<u>YEUELL - Non-Member</u>	FY16 Actual	FY17 Actual	FY18 Projected
Students	26.00	30.00	30.00
Students with 1:1	11.00	7.00	7.00
Non-Member Totals	37.00	37.00	37.00
YEUELL TOTAL FTE	51.00	52.00	53.00
TOTAL EXTENDED YEAR ENROLLMENT	240.00	254.00	252.00

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET**

Tuition and Service Rates

SCHOOL YEAR TUITION	MEMBER		NON-MEMBER	
	FY17 Rate	FY18 Recommendation	FY17 Rate	FY18 Recommendation
Assessment Center	9,651	9,989.26	13,225	13,688.06
Beebe	39,957	41,355.64	55,713	57,663.67
Campus	37,706	41,355.64	50,929	57,663.67
DHOH	37,706	39,026.07	50,929	52,712.03
Middle	37,706	39,026.07	50,929	52,712.03
Prep	39,957	41,355.64	55,713	57,663.67
Ripley	37,706	39,026.07	50,929	52,712.03

EXTENDED YEAR TUITION	FY17 Rate	FY18 Recommendation	FY17 Rate	FY18 Recommendation
Extended Year - Beebe	5,328.00	5,514.09	7,428.00	7,688.49
Extended Year -Campus	4,440.00	4,595.07	6,190.00	6,407.07
Extended Year - DHOH	4,190.00	4,336.23	5,659.00	5,856.89
Extended Year - Middle	4,190.00	4,336.23	5,659.00	5,856.89
Extended Year - Prep	4,440.00	4,595.07	6,190.00	6,407.07
Extended Year - Ripley	4,190.00	4,336.23	5,659.00	5,856.89

AIDE	FY17 Rate	FY18 Recommendation	FY17 Rate	FY18 Recommendation
1:1 Aide	\$37,769	\$38,094.00	\$37,769	\$38,094.00

SERVICES and THERAPIES	MEMBER		NON-MEMBER	
	FY17 Rate	FY18 Recommendation	FY17 Rate	FY18 Recommendation
ABA Home Service	\$65	\$70	\$82	\$85
BCBA Home and District Service	\$110	\$115	\$138	\$140
SLP, OT, PT, Social Worker	\$85	\$90	\$106	\$110
Vision and Hearing Service and Therapy	\$110	\$115	\$138	\$140
Adaptive PE - Evaluation and Consultation	\$85	\$90	\$106	\$110
Assistive Technology - Evaluation and Consultation	\$85	\$90	\$106	\$110
DHOH - Consultation and Direct Services	\$110	\$115	\$138	\$140
English Language Education (ELL) - Direct ELL Instruction	\$72	\$75	\$85	\$90
English Language Education (ELL) - Consultation/Coaching	\$85	\$90	\$106	\$110
English Language Education (ELL) - Program Evaluation	\$85	\$90	\$106	\$110
English Language Education (ELL) - Screening/Assessment	\$85	\$90	\$106	\$110
Evaluation - School Neuropsychological	\$650	\$675	\$800	\$825
Evaluation - Psycho-Educational	\$450	\$475	\$550	\$575
Transition Services - Consultation - Recreation & Leisure	\$85	\$90	\$106	\$110
Transition Services - Consultation - Transition Specialist	\$85	\$90	\$106	\$110
Transition Services - Direct Service - Recreation & Leisure	\$65	\$70	\$82	\$85
Transition Services - Direct Service - School to Work	\$60	\$65	\$75	\$80
Transition Services - Postsecondary Assessment	\$825	\$850	\$1,031	\$1,050
Transition Services - Recreation & Leisure Assessment	\$85	\$90	\$106	\$110
Transition Services - Student Vocational Assessment	\$525	\$550	\$659	\$675
Tutoring - Consultation	\$85	\$90	\$106	\$110
Tutoring - Direct Service	\$65	\$70	\$82	\$85
Tutoring - On-Line Service (weekly - four week minimum)	\$235	\$240	\$294	\$300

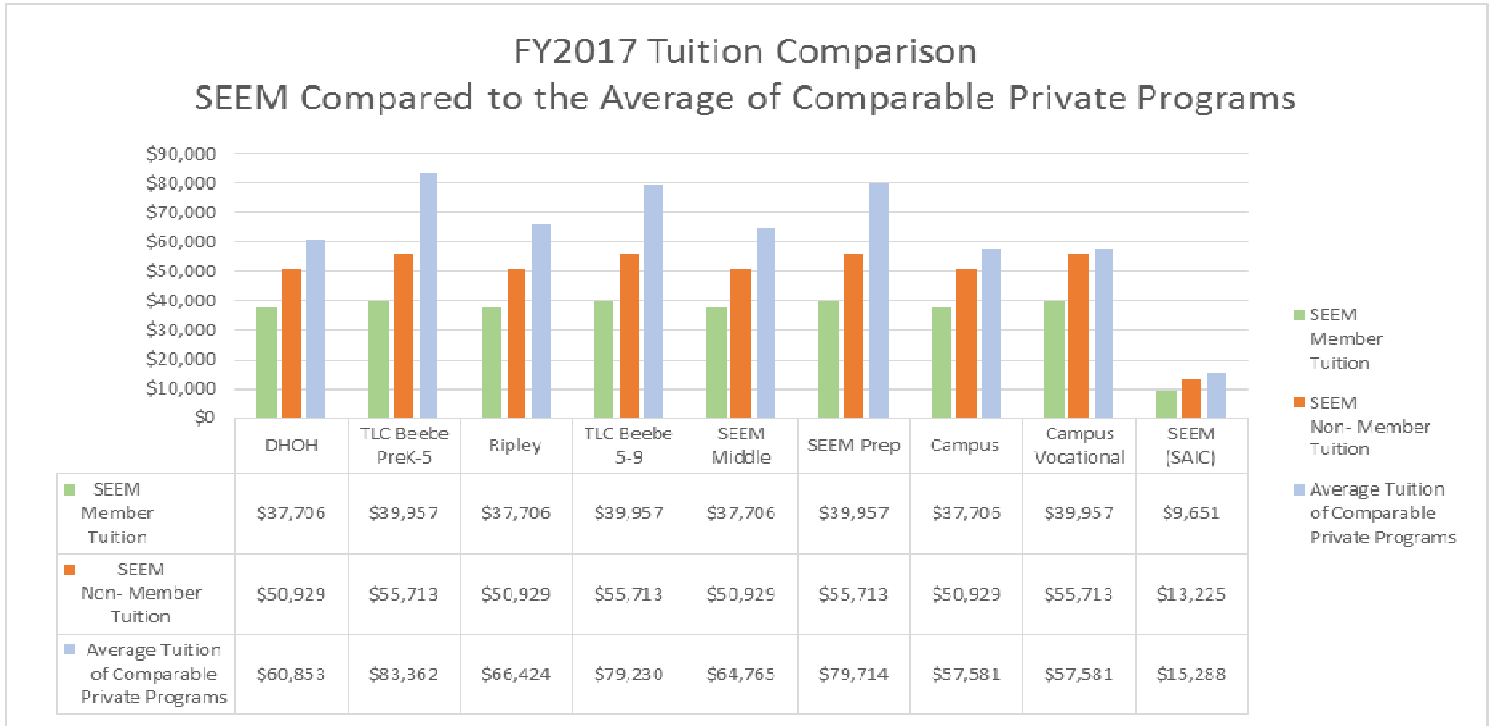
Note: Rates for Therapies and Services are hourly except for:
Postsecondary Assessment, Student Vocational Assessment, and Tutoring - On-Line Service (weekly - four week minimum).

In District Trainings (Paid by District) Pricing is a flat rate and includes prep time	MEMBER		NON-MEMBER	
	FY17 Flat Rate	FY18 Recommendation	FY17 Flat Rate	FY18 Recommendation
1 to 2 hour training	\$400	\$400	\$500	\$500
2+ to 4 hour training	\$800	\$800	\$1,000	\$1,000
4+ to 6 hour training	\$1,200	\$1,200	\$1,500	\$1,500
15 PDPs Course *	\$2,400	\$2,400	\$3,000	\$3,000

* Additional cost of training materials might apply if required.

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET**

CURRENT YEAR TUITION COMPARISON



**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET**

Financial Impact of Recommended School Year Tuition Based on Current Headcount

The following chart provides an example of the tuition impact factoring 3.5% tuition increase for FY18 based on using the current student headcount and changing the Campus programs to one rate. If all things remained constant, the tuition and Aide impact would be as indicated below.

District	Member Status	Student Headcount as of 11/8/16	Projected FY17 Tuition	Projected FY18 Tuition	Projected Financial Impact	Projected % Change	Projected Number of 1:1 Aides
Lynnfield	Member	1	\$9,651	\$9,989	\$338	3.50%	0
Melrose	Member	6	\$270,759	\$281,569	\$10,810	3.99%	1
North Reading	Member	3	\$115,370	\$119,408	\$4,038	3.50%	0
Reading	Member	6	\$313,030	\$321,992	\$8,962	2.86%	2
Saugus	Member	4	\$193,096	\$198,857	\$5,761	2.98%	1
Stoneham	Member	12	\$470,482	\$489,279	\$18,797	4.00%	0
Wakefield	Member	7	\$306,215	\$318,265	\$12,051	3.94%	1
Wilmington	Member	14	\$619,182	\$641,190	\$22,007	3.55%	2
Winchester	Member	4	\$127,272	\$131,727	\$4,455	3.50%	0
Woburn	Member	22	\$925,711	\$956,453	\$30,742	3.32%	4
Amesbury	Non-Member	3	\$162,356	\$172,991	\$10,635	6.55%	0
Arlington	Non-Member	6	\$357,699	\$369,221	\$11,523	3.22%	1
Bedford	Non-Member	2	\$106,643	\$110,376	\$3,733	3.50%	0
Belmont	Non-Member	5	\$301,985	\$311,557	\$9,573	3.17%	1
Beverly	Non-Member	13	\$686,069	\$709,085	\$23,016	3.35%	1
Billerica	Non-Member	2	\$101,859	\$110,376	\$8,517	8.36%	0
Boston	Non-Member	4	\$255,840	\$263,797	\$7,957	3.11%	1
Brockton	Non-Member	1	\$55,714	\$57,664	\$1,950	3.50%	0
Burlington	Non-Member	3	\$157,572	\$168,039	\$10,467	6.64%	0
Cambridge	Non-Member	4	\$213,286	\$220,751	\$7,465	3.50%	0
Chelsea	Non-Member	24	\$1,473,851	\$1,531,352	\$57,501	3.90%	4
Danvers	Non-Member	5	\$273,784	\$288,318	\$14,535	5.31%	0
Dracut	Non-Member	2	\$106,643	\$110,376	\$3,733	3.50%	0
Everett	Non-Member	16	\$985,589	\$1,022,046	\$36,457	3.70%	3
Gloucester	Non-Member	2	\$64,155	\$66,400	\$2,245	3.50%	0
Ipswich	Non-Member	1	\$55,714	\$57,664	\$1,950	3.50%	0
Lawrence	Non-Member	3	\$237,895	\$244,227	\$6,332	2.66%	2
Lexington	Non-Member	3	\$162,357	\$168,039	\$5,682	3.50%	0
Lowell	Non-Member	1	\$55,714	\$57,664	\$1,950	3.50%	0
Lynn	Non-Member	25	\$1,425,322	\$1,478,167	\$52,845	3.71%	2
Malden	Non-Member	20	\$1,108,985	\$1,146,803	\$37,818	3.41%	1
Medford	Non-Member	4	\$260,624	\$268,749	\$8,125	3.12%	1
Methuen	Non-Member	2	\$101,859	\$105,424	\$3,565	3.50%	0
Newburyport	Non-Member	1	\$55,714	\$57,664	\$1,950	3.50%	0
Newton	Non-Member	3	\$162,357	\$168,039	\$5,682	3.50%	0
Norht Andover	Non-Member	5	\$273,784	\$283,367	\$9,582	3.50%	0
Peabody	Non-Member	4	\$246,271	\$258,845	\$12,575	5.11%	1
Revere	Non-Member	33	\$1,814,126	\$1,881,575	\$67,450	3.72%	1
Rockport	Non-Member	2	\$106,643	\$110,376	\$3,733	3.50%	0
Salem	Non-Member	5	\$254,648	\$263,560	\$8,913	3.50%	0
Somerville	Non-Member	1	\$50,930	\$52,712	\$1,783	3.50%	0
Sudbury	Non-Member	1	\$55,714	\$57,664	\$1,950	3.50%	0
Swampscott	Non-Member	1	\$88,699	\$90,806	\$2,108	2.38%	1
TriTown/Middleton	Non-Member	1	\$50,930	\$52,712	\$1,783	3.50%	0
Waltham	Non-Member	8	\$469,126	\$484,548	\$15,422	3.29%	1
Watertown	Non-Member	2	\$101,859	\$105,424	\$3,565	3.50%	0
Winthrop	Non-Member	2	\$111,427	\$115,327	\$3,900	3.50%	0

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET**

REVENUE

	FY16 Actual	FY17 BUDGET	FY18 BUDGET	+/-	% Change
TUITION REVENUE (Member Districts)					
Assessment Center	\$269,866	\$270,231	\$279,699	\$9,469	3.50%
Beebe	\$807,965	\$863,924	\$886,993	\$23,069	2.67%
Campus	\$968,087	\$885,248	\$1,075,247	\$189,999	21.46%
Middle	\$590,412	\$565,594	\$624,417	\$58,824	10.40%
Prep - Yeuelle	\$664,820	\$950,320	\$852,160	(\$98,160)	-10.33%
Ripley	\$288,189	\$263,944	\$273,183	\$9,239	3.50%
DHOH	\$159,939	\$113,119	\$117,078	\$3,959	3.50%
Total Tuition Revenue (Member Districts)	\$3,749,278	\$3,912,378	\$4,108,777	\$196,398	5.02%
TUITION REVENUE (Non-Member Districts)					
Assessment Center	\$424,015	\$290,954	\$355,890	\$64,935	22.32%
Beebe	\$3,100,162	\$3,390,371	\$3,492,687	\$102,316	3.02%
Campus	\$2,511,876	\$2,556,314	\$2,767,856	\$211,542	8.28%
Middle	\$1,771,540	\$1,884,387	\$1,844,921	(\$39,466)	-2.09%
Prep - Yeuelle	\$2,265,389	\$2,512,959	\$2,476,402	(\$36,558)	-1.45%
Ripley	\$1,828,574	\$1,807,191	\$1,959,203	\$152,012	8.41%
DHOH	\$355,599	\$254,647	\$421,696	\$167,049	65.60%
Total Tuition Revenue (Non-Member Districts)	\$12,257,155	\$12,696,823	\$13,318,655	\$621,832	4.90%
EXTENDED YEAR TUITION REVENUE					
Extended Year Revenue - Beebe	\$439,614	\$403,524	\$482,389	\$78,865	19.54%
Extended Year Revenue - Campus	\$192,534	\$184,627	\$270,328	\$85,701	46.42%
Extended Year Revenue - Hearing	\$59,101	\$40,865	\$59,864	\$18,999	46.49%
Extended Year Revenue - Middle	\$195,293	\$224,240	\$251,169	\$26,929	12.01%
Extended Year Revenue - Prep	\$318,719	\$304,501	\$357,141	\$52,640	17.29%
Extended Year Revenue - Ripley	\$210,425	\$199,100	\$236,329	\$37,229	18.70%
Total Extended Year Tuition Revenue	\$1,415,686	\$1,356,857	\$1,657,221	\$300,364	22.14%
TOTAL TUITION REVENUE	\$17,422,119	\$17,966,059	\$19,084,653	\$1,118,594	6.23%
OTHER REVENUE					
Membership Fee (Assessments)	\$55,000	\$55,000	\$55,000	\$0	0.00%
Fee for Service - Professional Development	\$265,289	\$140,000	\$170,000	\$30,000	21.43%
Fee for Service - ABA	\$649,798	\$819,000	\$909,600	\$90,600	11.06%
Fee for Service - Vision/Mobility	\$232,616	\$230,000	\$219,980	(\$10,020)	-4.36%
Fee for Service - Transition Service	\$75,618	\$80,000	\$188,253	\$108,253	135.32%
Fee for Service - Assistive Technology	\$21,352	\$16,000	\$22,235	\$6,235	38.97%
Fee for Service - DHOH	\$10,880	\$4,000	\$68,870	\$64,870	1621.75%
Fee for Service - Assessments	\$2,655	\$4,000	\$4,000	\$0	0.00%
Fee for Service - Adaptive PE	\$16,646	\$0	\$10,000	\$10,000	0.00%
Fee for Service - ELL Service	\$16,853	\$0	\$20,000	\$20,000	0.00%
Fee for Service - Tutoring Service	\$52,254	\$0	\$60,000	\$60,000	0.00%
Food Service Reimbursement and Sales	\$179,841	\$170,000	\$180,000	\$10,000	5.88%
Transportation	\$8,650,200	\$8,400,000	\$8,700,000	\$300,000	3.57%
Interest/Other Services	\$40,279	\$35,000	\$35,000	\$0	0.00%
E-Rate*	\$10,959	\$12,000	\$0	(\$12,000)	-100.00%
Total Other Revenue	\$10,280,240	\$9,965,000	\$10,642,938	\$677,938	6.80%
TOTAL REVENUE	\$27,702,359	\$27,931,059	\$29,727,591	\$1,796,532	6.43%
% Increase from prior year	3.79%	4.65%	6.43%		

*E-Rate - Revenue is \$0 because Credits will be applied to invoices instead of receiving a checks.

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET
STAFFING**

Position	Position Category	FY17 FTE	FY18 FTE
Administration			
Accounting Clerk	Non-Instructional Support	1.00	1.00
Computer Technician	Non-Instructional Support	1.00	1.00
Data Specialist	Non-Instructional Support	1.00	1.00
Director of Finance and Operations	Administrator	1.00	1.00
Director of Human Resources	Non-Instructional Support	1.00	1.00
Director of Transition Services	Program Administration	1.00	1.00
ELL Coordinator	Specialized Instructional Support Personnel	1.00	1.00
ELL Teacher	Teacher	1.25	1.25
Executive Administrative Assistant	Non-Instructional Support	1.00	1.00
Executive Director	Administrator	1.00	1.00
Grant Writer	Non-Instructional Support	0.67	0.67
Instruction Coach	Specialized Instructional Support Personnel	1.00	1.00
Maintenance	Non-Instructional Support	1.00	1.00
Network Administrator	Non-Instructional Support	1.00	1.00
Payroll Administrator	Non-Instructional Support	1.00	1.00
Social Worker	Specialized Instructional Support Personnel	1.00	1.00
Supervisor of Behavioral Services	Specialized Instructional Support Personnel	1.00	1.00
Technology Integration Specialist	Specialized Instructional Support Personnel	1.00	1.00
Home Tutor Services - Coordinator	Specialized Instructional Support Personnel	0.50	0.50
Home Tutor Services - Teacher	Teacher	0.50	0.50
Treasurer	Non-Instructional Support	0.04	0.04
Total Administration		18.96	18.96
Assessment			
Instructional Aide	Aide	3.00	3.00
Nurse	Nurse	0.30	0.30
Program Director	Program Administration	1.00	1.00
School Adjustment Counselor	Specialized Instructional Support Personnel	1.00	1.00
School Psychologist	Specialized Instructional Support Personnel	1.50	1.50
Teacher	Teacher	3.00	3.00
Total Assessment		9.80	9.80
BCBA			
Board Certified Behavioral Analyst	Specialized Instructional Support Personnel	6.00	6.00
Total BCBA		6.00	6.00
Beebe			
Behavior Support Assistant	Aide	1.00	1.00
Board Certified Behavioral Analyst	Specialized Instructional Support Personnel	2.00	2.00
Instructional Aide	Aide	32.00	32.00
Instruction Coach	Specialized Instructional Support Personnel	1.00	1.00
Music Therapy	Specialized Instructional Support Personnel	0.60	0.60
Nurse	Nurse	1.00	1.00
Occupational Therapist	Specialized Instructional Support Personnel	2.00	2.00
Physical Education	Teacher	0.80	0.80
Physical Therapist	Specialized Instructional Support Personnel	0.69	0.69
Principal	Program Administration	1.00	1.00
School Adjustment Counselor	Specialized Instructional Support Personnel	1.00	1.00
Secretary	Secretary	1.00	1.00
Social Worker	Specialized Instructional Support Personnel	2.00	2.00
Speech Language Pathologist	Specialized Instructional Support Personnel	3.00	3.00
Teacher	Teacher	11.00	11.00
Teacher Assistant	Aide	7.00	7.00
Total Beebe		67.09	67.09

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET
STAFFING**

Position	Position Category	FY17 FTE	FY18 FTE
Campus			
Behavior Support Specialist	Specialized Instructional Support Personnel	2.00	2.00
Counselor	Specialized Instructional Support Personnel	1.00	1.00
Educational Coordinator	Program Administration	1.00	1.00
Employment Specialist	Specialized Instructional Support Personnel	1.00	1.00
Job Coach	Aide	3.00	3.00
Nurse	Nurse	0.28	0.28
Physical Education	Teacher	1.00	1.00
Principal	Program Administration	1.00	1.00
School Adjustment Counselor	Specialized Instructional Support Personnel	2.00	2.00
Secretary	Secretary	1.70	1.70
Speech Language Pathologist	Specialized Instructional Support Personnel	1.00	1.00
Teacher	Teacher	17.00	17.00
Teacher Assistant	Aide	2.00	2.00
Transition Counselor	Specialized Instructional Support Personnel	1.00	1.00
Total Campus		34.98	34.98
Food Service			
Cook Manager	Non-Instructional Support	1.00	1.00
Food Service Aide	Non-Instructional Support	4.00	4.00
Total Food Service		5.00	5.00
DHOH			
Instructional Aide	Aide	2.00	2.00
Physical Education	Teacher	0.20	0.20
Physical Therapist	Specialized Instructional Support Personnel	0.10	0.10
Program Coordinator	Secretary	1.00	1.00
Program Supervisor	Program Administration	0.33	0.33
Speech Language Pathologist	Specialized Instructional Support Personnel	2.00	2.00
Teacher	Teacher	2.00	2.00
Teacher Assistant	Aide	1.00	1.00
Total DHOH		8.63	8.63
Middle School			
Behavior Support Specialist	Specialized Instructional Support Personnel	1.00	1.00
Counselor	Specialized Instructional Support Personnel	4.00	4.00
Instructional Aide	Aide	13.00	13.00
Lead Teacher/Testing Services	Specialized Instructional Support Personnel	0.80	0.80
Nurse	Nurse	1.30	1.30
Occupational Therapist	Specialized Instructional Support Personnel	1.00	1.00
Principal	Program Administration	1.00	1.00
Secretary	Secretary	1.00	1.00
Speech Language Pathologist	Specialized Instructional Support Personnel	1.00	1.00
Teacher	Teacher	12.00	12.00
Teacher Assistant	Aide	4.00	4.00
Vocational Coordinator	Specialized Instructional Support Personnel	1.00	1.00
Total Middle School		41.10	41.10

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET
STAFFING**

Position	Position Category	FY17 FTE	FY18 FTE
Prep			
Board Certified Behavioral Analyst	Specialized Instructional Support Personnel	1.00	1.00
Counselor	Specialized Instructional Support Personnel	1.00	1.00
Instructional Aide	Aide	19.00	19.00
Job Coach	Aide	5.00	5.00
Music Therapy	Specialized Instructional Support Personnel	0.20	0.20
Nurse	Nurse	1.00	1.00
Occupational Therapist	Specialized Instructional Support Personnel	1.00	1.00
Physical Therapist	Specialized Instructional Support Personnel	0.34	0.34
Program Director	Program Administration	1.00	1.00
Secretary	Secretary	1.00	1.00
Social Worker	Specialized Instructional Support Personnel	1.00	1.00
Speech Language Pathologist	Specialized Instructional Support Personnel	1.00	1.00
Teacher	Teacher	8.00	9.00
Teacher Assistant	Aide	1.00	1.00
Vocational Coordinator	Specialized Instructional Support Personnel	1.00	1.00
Total Prep		42.54	43.54
Ripley			
Behavior Support Specialist	Specialized Instructional Support Personnel	1.00	1.00
Guidance Counselor	Specialized Instructional Support Personnel	2.00	2.00
Instructional Aide	Aide	14.00	14.00
Lead Teacher/Testing Services	Specialized Instructional Support Personnel	0.20	0.20
Music Therapy	Specialized Instructional Support Personnel	0.20	0.20
Nurse	Nurse	0.88	0.88
Occupational Therapist	Specialized Instructional Support Personnel	1.00	1.00
Program Director	Program Administration	1.00	1.00
Secretary	Secretary	1.00	1.00
Social Worker	Specialized Instructional Support Personnel	1.00	1.00
Speech Language Pathologist	Specialized Instructional Support Personnel	1.00	1.00
Teacher	Teacher	8.00	8.00
Teacher Assistant	Aide	6.00	6.00
Total Ripley		37.28	37.28
Vision			
Teacher of the Visually Impaired	Teacher	3.00	3.00
Total Vision		3.00	3.00
Transition Service			
Recreational Therapist	Specialized Instructional Support Personnel	1.00	1.00
Transition Support Instructor	Specialized Instructional Support Personnel	2.37	2.37
Total Transition Service		3.37	3.37

Summary of Positions by Category	FY17 FTE	FY18 FTE
Administrator	2.00	2.00
Aide	113.00	113.00
Non-Instructional Support	13.71	13.71
Nurse	4.76	4.76
Program Administration	8.33	8.33
Secretary	6.70	6.70
Specialized Instructional Support Personnel	61.50	61.50
Teacher	67.75	68.75
Total FTE	277.75	278.75

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET**

Salary Scales

Establishing Salary Scales that are competitive helps SEEM Collaborative attract and retain qualified staff an exist as a viable option to school districts.

Teacher				
Step	Bachelors	Masters	Masters plus 15	Masters plus 30
1	\$44,638.24	\$48,699.82	\$50,576.17	\$51,531.63
2	\$46,688.62	\$50,920.79	\$52,877.81	\$53,730.71
3	\$48,802.40	\$53,170.56	\$55,216.34	\$56,021.98
4	\$51,041.80	\$55,618.58	\$57,750.80	\$58,440.03
5	\$53,334.23	\$58,101.18	\$60,319.82	\$60,976.78
6	\$55,741.91	\$60,475.43	\$62,760.93	\$63,356.79
7	\$58,183.00	\$63,151.64	\$65,552.40	\$66,048.00
8	\$60,814.28	\$65,845.13	\$68,316.20	\$68,789.90
9	\$63,213.89	\$68,569.78	\$71,107.68	\$71,429.26
10	\$65,608.89	\$71,424.65	\$73,806.98	\$74,238.02
11	\$67,912.82	\$73,932.58	\$76,510.84	\$77,060.61

Nurse				
Step	215	210	Certified Bachelors 210	Certified Bachelors 215
1	\$45,535.97	\$44,476.99	\$49,888.24	\$50,938.24
2	\$48,586.94	\$47,457.02	\$51,938.62	\$52,988.62
3	\$50,331.71	\$49,161.21	\$54,052.40	\$55,102.40
4	\$51,530.67	\$50,332.28	\$56,291.80	\$57,341.80
5	\$53,357.68	\$52,116.81	\$58,584.23	\$59,634.23
6	\$55,567.25	\$54,275.00	\$60,991.91	\$62,041.91
7	\$57,853.11	\$56,507.68	\$63,433.00	\$64,483.00
8	\$60,167.56	\$58,768.33	\$66,064.28	\$67,114.28
9			\$68,463.89	\$69,513.89
10			\$70,858.89	\$71,908.89
11			\$73,162.82	\$74,212.82

Teacher Assistant			
Step	No Degree	Associates	Instructional
1	\$18,606.56	\$23,994.86	\$28,055.23
2	\$19,201.42	\$24,733.14	\$29,162.97
3	\$19,929.39	\$25,619.10	\$30,270.43
4	\$20,452.69	\$26,357.41	\$31,156.38
5	\$20,903.45	\$27,095.73	\$32,116.18
6	\$21,557.46	\$27,834.02	\$33,075.98
7	\$22,516.86	\$28,867.66	\$34,700.24

Secretary/Clerical	
Step	
1	\$32,872.58
2	\$34,060.82
3	\$36,342.42
4	\$38,786.97
5	\$40,568.00
6	\$42,267.57
7	\$44,147.54
8	\$46,836.54
9	\$48,295.14

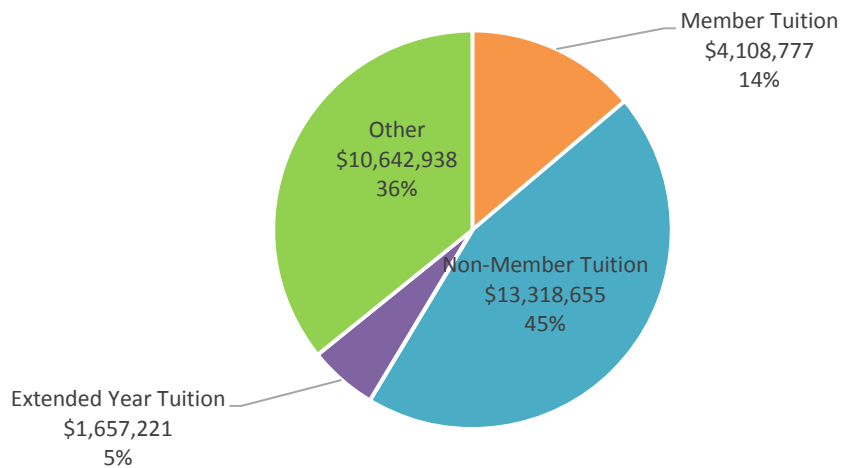
The FY18 member district salary rate of increase was established by comparing the salary amounts from the last day of the year to the salary amounts from the last day of the prior year.

Member	% Increase
Lynnfield	2.50%
Melrose	1.83%
North Reading	3.00%
Reading	Not Settled
Saugus	Not Settled
Stoneham	2.00%
Wakefield	2.50%
Wilmington	Not Settled
Winchester	2.50%
Woburn	3.53%
Average Increase	2.55%

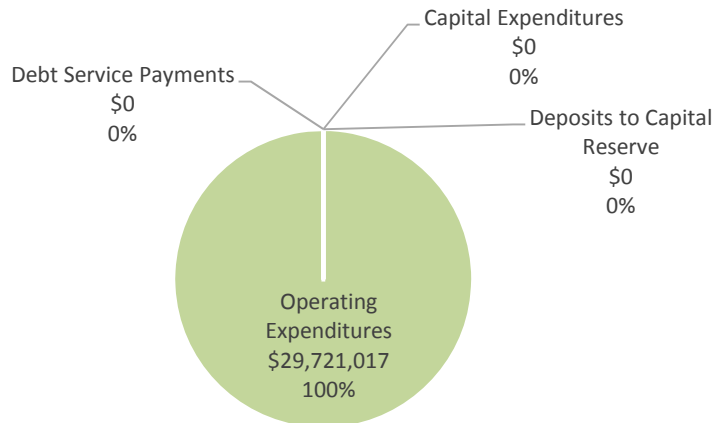
**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET**

GENERAL FUND BUDGET Revenue and Expense by Category	Actual FY2016	Budget FY2017	Budget FY2018	+/-	% Change
REVENUE					
Member Tuition	\$3,749,278	\$3,912,378	\$4,108,777	\$196,398	5.02%
Non-Member Tuition	\$12,257,155	\$12,696,823	\$13,318,655	\$621,832	4.90%
Extended Year Tuition	\$1,415,686	\$1,356,857	\$1,657,221	\$300,364	22.14%
Other	\$10,280,240	\$9,965,000	\$10,642,938	\$677,938	6.80%
TOTAL REVENUE	\$27,702,359	\$27,931,059	\$29,727,591	\$1,796,532	6.43%
EXPENSES					
Operating Expenditures	\$27,436,305	\$27,923,888	\$29,721,017	\$1,797,129	6.44%
Capital Expenditures	\$0	\$0	\$0	\$0	N/A
Debt Service Payments	\$0	\$0	\$0	\$0	N/A
Deposits to Capital Reserve	\$0	\$0	\$0	\$0	N/A
TOTAL EXPENSES	\$27,436,305	\$27,923,888	\$29,721,017	\$1,797,129	6.44%
NET	\$266,054	\$7,170	\$6,573	-\$597	-8.32%

FY18 Revenue Sources and Percentages of Total



FY18 Expenses and Percentages of Total



**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET**

NON-GENERAL FUND Grants-Gifts-Donations- Transportation Revenue and Expenses	Grants			Restricted Funds		
	Actual FY2016	Budget FY2017	Budget FY2018	Actual FY2016	Budget FY2017	Budget FY2018
REVENUE	\$51,881	\$40,000	\$50,000	\$47,386	\$40,000	\$40,000
EXPENSES	\$51,881	\$40,000	\$50,000	\$30,174	\$30,000	\$30,000
NET	\$0	\$0	\$0	\$17,212	\$10,000	\$10,000

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET**

SUPPLEMENTAL MATERIAL

ADMINISTRATION	Actual FY2016	Budget FY2017	Budget FY2018	+/-	% Change
REVENUE	\$106,238	\$102,000	\$90,000	-\$12,000	-11.76%
EXPENSES					
Administrative Expense Allocation				\$0	N/A
Auditing Services	\$14,000	\$13,000	\$14,000	\$1,000	7.69%
Benefits Free Life and Disability Insurance	\$2,313	\$3,493	\$2,663	-\$830	-23.76%
Benefits Health Insurance	\$141,827	\$180,158	\$176,104	-\$4,054	-2.25%
Benefits Pension Contribution - State	\$27,749	\$36,004	\$38,875	\$2,871	7.97%
Benefits Workers Compensation Insurance	\$13,000	\$8,434	\$15,383	\$6,949	82.39%
Benefits Employer Taxes Medicare	\$16,076	\$18,240	\$20,488	\$2,248	12.32%
Building Maintenance				\$0	N/A
Building Rent	\$92,279	\$90,241	\$94,125	\$3,884	4.30%
Building Utilities	\$14,353	\$18,150	\$17,804	-\$346	-1.91%
Contracted Services	\$120,111	\$65,638	\$67,208	\$1,570	2.39%
Dues-Subscriptions-Memberships	\$11,045	\$23,869	\$24,919	\$1,050	4.40%
Equipment - Technology	\$2,472	\$13,900	\$13,900	\$0	0.00%
Equipment Rental		\$0	\$0	\$0	N/A
Equipment Supplies	\$3,833	\$9,020	\$9,520	\$500	5.54%
Field Trips				\$0	N/A
Furniture			\$0	\$0	N/A
Internet	\$1,353	\$1,356	\$2,500	\$1,144	84.37%
Legal Services	\$15,755	\$10,000	\$10,000	\$0	0.00%
Liability Insurance	\$3,088	\$7,967	\$7,870	-\$97	-1.22%
Nursing Supplies				\$0	N/A
Payroll	\$1,194,097	\$1,257,917	\$1,412,943	\$155,026	12.32%
Payroll Processing Services	\$27,439	\$24,500	\$28,000	\$3,500	14.29%
Payroll Student Vocational				\$0	N/A
Postage	\$6,707	\$5,000	\$7,000	\$2,000	40.00%
Professional Development	\$21,158	\$20,000	\$20,000	\$0	0.00%
Retiree Health Insurance	\$60,341	\$55,800	\$62,755	\$6,955	12.46%
Supplies and Materials	\$30,886	\$30,000	\$26,000	-\$4,000	-13.33%
Telephone	\$6,156	\$7,000	\$7,380	\$380	5.43%
Transportation				\$0	N/A
Travel Reimbursement	\$4,845	\$4,600	\$6,000	\$1,400	30.43%
Treasurer	\$7,334	\$7,291	\$7,723	\$432	5.92%
Tuition Reimbursement	\$15,622	\$20,000	\$20,000	\$0	0.00%
Umbrella Insurance	\$53,292	\$45,145	\$56,483	\$11,338	25.11%
Unemployment	\$31,510	\$35,000	\$35,000	\$0	0.00%
Van Maintenance				\$0	N/A
Van Rental				\$0	N/A
Capital Expenditures				\$0	N/A
Debt Service Payments				\$0	N/A
Deposits to Capital Reserve				\$0	N/A
TOTAL EXPENSES	\$1,938,641	\$2,011,723	\$2,204,643	\$192,920	9.59%

NET	-\$1,832,403	-\$1,909,723	-\$2,114,643	-\$204,920	10.73%
Depreciation (Non-Cash Entry)	\$70,746	\$60,000	\$60,000	\$0	0.00%
NET after Depreciation	-\$1,903,149	-\$1,969,723	-\$2,174,643	\$0	0.00%

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET
SUPPLEMENTAL MATERIAL**

ASSESSMENT CENTER	Actual FY2016	Budget FY2017	Budget FY2018	+/-	% Change
REVENUE	\$696,536	\$565,185	\$639,589	\$74,404	13.16%
EXPENSES					
Administrative Expense Allocation	\$85,837	\$92,955	\$109,284	\$16,329	17.57%
Auditing Services				\$0	N/A
Benefits Free Life and Disability Insurance	\$1,226	\$1,441	\$1,148	-\$293	-20.33%
Benefits Health Insurance	\$64,181	\$51,774	\$68,655	\$16,881	32.61%
Benefits Pension Contribution - State	\$4,007	\$5,026	\$5,594	\$568	11.30%
Benefits Workers Compensation Insurance	\$2,624	\$3,328	\$3,212	-\$116	-3.49%
Benefits Employer Taxes Medicare	\$6,003	\$7,221	\$8,333	\$1,112	15.40%
Building Maintenance	\$30,950	\$21,000	\$26,000	\$5,000	23.81%
Building Rent	\$70,830	\$72,955	\$74,415	\$1,460	2.00%
Building Utilities	\$15,881	\$23,584	\$18,263	-\$5,321	-22.56%
Contracted Services	\$2,939	\$2,300	\$2,300	\$0	0.00%
Dues-Subscriptions-Memberships		\$323	\$462	\$140	43.33%
Equipment - Technology	\$635	\$925	\$0	-\$925	-100.00%
Equipment Rental	\$5,935	\$5,940	\$5,940	\$0	0.00%
Equipment Supplies		\$1,000	\$1,000	\$0	0.00%
Field Trips	\$421	\$651	\$800	\$149	22.94%
Furniture			\$300	\$300	N/A
Internet	\$283	\$360	\$500	\$140	38.89%
Legal Services				\$0	N/A
Liability Insurance				\$0	N/A
Nursing Supplies	\$175	\$324	\$324	\$0	0.00%
Payroll	\$449,000	\$498,001	\$574,671	\$76,670	15.40%
Payroll Processing Services				\$0	N/A
Payroll Student Vocational				\$0	N/A
Postage				\$0	N/A
Professional Development	\$199	\$800	\$1,000	\$200	25.00%
Retiree Health Insurance				\$0	N/A
Supplies and Materials	\$14,015	\$12,405	\$12,562	\$157	1.27%
Telephone	\$1,258	\$972	\$1,296	\$324	33.33%
Transportation				\$0	N/A
Travel Reimbursement		\$250	\$250	\$0	0.00%
Treasurer				\$0	N/A
Tuition Reimbursement				\$0	N/A
Umbrella Insurance				\$0	N/A
Unemployment				\$0	N/A
Van Maintenance				\$0	N/A
Van Rental				\$0	N/A
Capital Expenditures				\$0	N/A
Debt Service Payments				\$0	N/A
Deposits to Capital Reserve				\$0	N/A
TOTAL EXPENSES	\$756,399	\$803,534	\$916,310	\$112,775	14.03%
NET	-\$59,863	-\$238,349	-\$276,721	-\$38,372	16.10%
Total Expenses without Administration Expense Allocation	\$670,562	\$710,579	\$807,025	\$96,446	13.57%
NET without Administration Expense Allocation	\$25,974	-\$145,394	-\$167,437	-\$22,043	15.16%

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET
SUPPLEMENTAL MATERIAL**

BEEBE	Actual FY2016	Budget FY2017	Budget FY2018	+/-	% Change
REVENUE	\$3,924,773	\$4,254,295	\$4,389,680	\$135,385	3.18%
EXPENSES					
Administrative Expense Allocation	\$483,930	\$507,276	\$543,536	\$36,260	7.15%
Auditing Services				\$0	N/A
Benefits Free Life and Disability Insurance	\$7,908	\$8,863	\$6,440	-\$2,423	-27.34%
Benefits Health Insurance	\$293,280	\$316,455	\$362,247	\$45,792	14.47%
Benefits Pension Contribution - State	\$68,573	\$77,576	\$74,847	-\$2,729	-3.52%
Benefits Workers Compensation Insurance	\$14,357	\$19,570	\$15,926	-\$3,644	-18.62%
Benefits Employer Taxes Medicare	\$40,541	\$42,619	\$43,725	\$1,106	2.60%
Building Maintenance	\$63,110	\$71,000	\$69,497	-\$1,503	-2.12%
Building Rent	\$215,250	\$221,708	\$246,680	\$24,973	11.26%
Building Utilities	\$50,014	\$57,890	\$56,516	-\$1,374	-2.37%
Contracted Services	\$147,942	\$3,210	\$3,000	-\$210	-6.54%
Dues-Subscriptions-Memberships	\$10,109	\$8,485	\$10,091	\$1,606	18.93%
Equipment - Technology	\$5,715	\$19,020	\$11,950	-\$7,070	-37.17%
Equipment Rental	\$11,870	\$11,880	\$11,880	\$0	0.00%
Equipment Supplies	\$7,889	\$2,500	\$4,500	\$2,000	80.00%
Field Trips	\$808	\$1,000	\$1,000	\$0	0.00%
Furniture	\$945	\$2,000	\$3,730	\$1,730	86.50%
Internet	\$1,476	\$1,588	\$2,500	\$912	57.42%
Legal Services				\$0	N/A
Liability Insurance				\$0	N/A
Nursing Supplies	\$2,017	\$3,450	\$3,450	\$0	0.00%
Payroll	\$2,718,344	\$2,939,225	\$3,015,485	\$76,260	2.59%
Payroll Processing Services				\$0	N/A
Payroll Student Vocational				\$0	N/A
Postage	\$704	\$316	\$690	\$374	118.35%
Professional Development	\$11,884	\$9,055	\$11,905	\$2,850	31.47%
Retiree Health Insurance				\$0	N/A
Supplies and Materials	\$46,765	\$49,134	\$49,479	\$345	0.70%
Telephone	\$2,371	\$2,820	\$2,712	-\$108	-3.83%
Transportation				\$0	N/A
Travel Reimbursement	\$2,291	\$2,400	\$2,625	\$225	9.38%
Treasurer				\$0	N/A
Tuition Reimbursement				\$0	N/A
Umbrella Insurance				\$0	N/A
Unemployment				\$0	N/A
Van Maintenance	\$3,718	\$1,100	\$2,500	\$1,400	127.27%
Van Rental	\$475	\$450	\$450	\$0	0.00%
Capital Expenditures				\$0	N/A
Debt Service Payments				\$0	N/A
Deposits to Capital Reserve				\$0	N/A
TOTAL EXPENSES	\$4,212,286	\$4,380,589	\$4,557,361	\$176,771	4.04%
NET	-\$287,513	-\$126,295	-\$167,681	-\$41,386	32.77%
Total Expenses without Administration Expense Allocation	\$3,728,356	\$3,873,313	\$4,013,825	\$140,512	3.63%
NET without Administration Expense Allocation	\$196,417	\$380,981	\$375,855	-\$5,126	-1.35%

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET
SUPPLEMENTAL MATERIAL**

CAMPUS	Actual FY2016	Budget FY2017	Budget FY2018	+/-	% Change
REVENUE	\$3,479,963	\$3,441,562	\$3,843,103	\$401,541	11.67%
EXPENSES					
Administrative Expense Allocation	\$354,734	\$348,119	\$394,121	\$46,002	13.21%
Auditing Services				\$0	N/A
Benefits Free Life and Disability Insurance	\$4,651	\$5,735	\$4,346	-\$1,389	-24.22%
Benefits Health Insurance	\$249,569	\$247,959	\$256,720	\$8,761	3.53%
Benefits Pension Contribution - State	\$24,058	\$17,711	\$19,990	\$2,279	12.87%
Benefits Workers Compensation Insurance	\$15,064	\$13,118	\$16,851	\$3,733	28.46%
Benefits Employer Taxes Medicare	\$28,133	\$28,649	\$31,794	\$3,145	10.98%
Building Maintenance	\$73,440	\$58,500	\$63,295	\$4,795	8.20%
Building Rent	\$141,660	\$145,910	\$148,830	\$2,920	2.00%
Building Utilities	\$31,764	\$47,880	\$40,581	-\$7,299	-15.24%
Contracted Services	\$18,433	\$4,000	\$10,000	\$6,000	150.00%
Dues-Subscriptions-Memberships	\$2,642	\$1,000	\$1,000	\$0	0.00%
Equipment - Technology	\$3,810	\$5,475	\$850	-\$4,625	-84.47%
Equipment Rental	\$5,935	\$5,940	\$5,940	\$0	0.00%
Equipment Supplies	\$1,340	\$3,650	\$1,825	-\$1,825	-50.00%
Field Trips	\$6,147	\$5,000	\$5,000	\$0	0.00%
Furniture	\$318	\$350	\$590	\$240	68.57%
Internet	\$566	\$636	\$1,000	\$364	57.23%
Legal Services				\$0	N/A
Liability Insurance				\$0	N/A
Nursing Supplies	\$3,607	\$1,725	\$2,300	\$575	33.33%
Payroll	\$1,958,294	\$1,975,763	\$2,190,629	\$214,866	10.88%
Payroll Processing Services				\$0	N/A
Payroll Student Vocational	\$13,284	\$25,000	\$25,000	\$0	0.00%
Postage	\$698	\$575	\$805	\$230	40.00%
Professional Development	\$5,848	\$3,000	\$3,000	\$0	0.00%
Retiree Health Insurance				\$0	N/A
Supplies and Materials	\$36,262	\$67,505	\$67,735	\$230	0.34%
Telephone	\$3,989	\$4,800	\$3,864	-\$936	-19.50%
Transportation				\$0	N/A
Travel Reimbursement	\$1,502	\$2,000	\$2,000	\$0	0.00%
Treasurer				\$0	N/A
Tuition Reimbursement				\$0	N/A
Umbrella Insurance				\$0	N/A
Unemployment				\$0	N/A
Van Maintenance	\$4,903	\$10,000	\$5,000	-\$5,000	-50.00%
Van Rental	\$1,813	\$1,500	\$1,500	\$0	0.00%
Capital Expenditures				\$0	N/A
Debt Service Payments				\$0	N/A
Deposits to Capital Reserve				\$0	N/A
TOTAL EXPENSES	\$2,992,464	\$3,031,500	\$3,304,566	\$273,066	9.01%
NET	\$487,499	\$410,062	\$538,537	\$128,475	31.33%
Total Expenses without Administration Expense Allocation	\$2,637,730	\$2,683,381	\$2,910,445	\$227,064	8.46%
NET without Administration Expense Allocation	\$842,233	\$758,181	\$932,657	\$174,477	23.01%

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET
SUPPLEMENTAL MATERIAL**

MIDDLE	Actual FY2016	Budget FY2017	Budget FY2018	+/-	% Change
REVENUE	\$2,361,952	\$2,449,981	\$2,469,338	\$19,358	0.79%
EXPENSES					
Administrative Expense Allocation	\$348,842	\$362,532	\$383,296	\$20,764	5.73%
Auditing Services				\$0	N/A
Benefits Free Life and Disability Insurance	\$4,941	\$5,986	\$4,361	-\$1,625	-27.15%
Benefits Health Insurance	\$256,461	\$291,786	\$265,063	-\$26,723	-9.16%
Benefits Pension Contribution - State	\$45,201	\$38,857	\$40,988	\$2,131	5.48%
Benefits Workers Compensation Insurance	\$10,637	\$13,619	\$11,414	-\$2,205	-16.19%
Benefits Employer Taxes Medicare	\$28,431	\$29,609	\$30,910	\$1,301	4.39%
Building Maintenance	\$54,998	\$58,500	\$57,300	-\$1,200	-2.05%
Building Rent	\$141,660	\$145,910	\$148,830	\$2,920	2.00%
Building Utilities	\$32,565	\$47,880	\$39,450	-\$8,430	-17.61%
Contracted Services	\$13,009	\$4,000	\$4,000	\$0	0.00%
Dues-Subscriptions-Memberships	\$2,665	\$2,434	\$2,534	\$100	4.11%
Equipment - Technology	\$5,870	\$8,595	\$3,932	-\$4,663	-54.25%
Equipment Rental	\$11,870	\$11,880	\$11,880	\$0	0.00%
Equipment Supplies	\$3,948	\$2,400	\$2,400	\$0	0.00%
Field Trips	\$4,910	\$4,150	\$4,400	\$250	6.02%
Furniture	\$621	\$995	\$1,985	\$990	99.50%
Internet	\$566	\$636	\$1,000	\$364	57.23%
Legal Services				\$0	N/A
Liability Insurance				\$0	N/A
Nursing Supplies	\$3,323	\$4,025	\$4,025	\$0	0.00%
Payroll	\$1,986,657	\$2,042,025	\$2,131,743	\$89,718	4.39%
Payroll Processing Services				\$0	N/A
Payroll Student Vocational				\$0	N/A
Postage	\$125	\$58	\$58	\$0	0.00%
Professional Development	\$3,473	\$2,100	\$2,100	\$0	0.00%
Retiree Health Insurance				\$0	N/A
Supplies and Materials	\$37,376	\$48,358	\$58,133	\$9,775	20.21%
Telephone	\$1,656	\$2,400	\$1,800	-\$600	-25.00%
Transportation				\$0	N/A
Travel Reimbursement	\$138	\$100	\$100	\$0	0.00%
Treasurer				\$0	N/A
Tuition Reimbursement				\$0	N/A
Umbrella Insurance				\$0	N/A
Unemployment				\$0	N/A
Van Maintenance	\$2,022	\$1,500	\$1,500	\$0	0.00%
Van Rental	\$550	\$600	\$600	\$0	0.00%
Capital Expenditures				\$0	N/A
Debt Service Payments				\$0	N/A
Deposits to Capital Reserve				\$0	N/A
TOTAL EXPENSES	\$3,002,515	\$3,130,935	\$3,213,802	\$82,867	2.65%
NET	-\$640,563	-\$680,954	-\$744,463	-\$63,509	9.33%
Total Expenses without Administration Expense Allocation	\$2,653,673	\$2,768,403	\$2,830,506	\$62,103	2.24%
NET without Administration Expense Allocation	-\$291,721	-\$318,422	-\$361,168	-\$42,745	13.42%

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET
SUPPLEMENTAL MATERIAL**

PREP	Actual FY2016	Budget FY2017	Budget FY2018	+/-	% Change
REVENUE	\$2,930,209	\$3,463,279	\$3,328,562	-\$134,717	-3.89%
EXPENSES					
Administrative Expense Allocation	\$311,703	\$342,678	\$363,743	\$21,065	6.15%
Auditing Services				\$0	N/A
Benefits Free Life and Disability Insurance	\$4,599	\$5,917	\$4,315	-\$1,602	-27.07%
Benefits Health Insurance	\$266,350	\$320,447	\$299,929	-\$20,518	-6.40%
Benefits Pension Contribution - State	\$40,673	\$50,651	\$51,355	\$704	1.39%
Benefits Workers Compensation Insurance	\$9,707	\$12,728	\$11,628	-\$1,100	-8.64%
Benefits Employer Taxes Medicare	\$24,499	\$27,766	\$29,094	\$1,328	4.78%
Building Maintenance	\$52,961	\$47,000	\$54,293	\$7,293	15.52%
Building Rent	\$102,315	\$105,384	\$105,384	\$0	0.00%
Building Utilities	\$38,208	\$40,700	\$39,232	-\$1,468	-3.61%
Contracted Services	\$7,018			\$0	N/A
Dues-Subscriptions-Memberships	\$2,901	\$4,445	\$4,445	\$0	0.00%
Equipment - Technology	\$4,600	\$1,850	\$925	-\$925	-50.00%
Equipment Rental	\$11,870	\$11,880	\$11,880	\$0	0.00%
Equipment Supplies	\$15,650	\$2,275	\$2,275	\$0	0.00%
Field Trips	\$6,725	\$6,000	\$7,000	\$1,000	16.67%
Furniture	\$595	\$5,733		-\$5,733	-100.00%
Internet	\$1,308	\$1,588	\$2,500	\$912	57.42%
Legal Services				\$0	N/A
Liability Insurance				\$0	N/A
Nursing Supplies	\$3,441	\$3,450	\$4,025	\$575	16.67%
Payroll	\$1,674,959	\$1,914,892	\$2,066,481	\$151,589	7.92%
Payroll Processing Services				\$0	N/A
Payroll Student Vocational	\$16,482	\$18,000	\$18,500	\$500	2.78%
Postage	\$50	\$403	\$518	\$115	28.54%
Professional Development	\$6,190	\$4,500	\$5,000	\$500	11.11%
Retiree Health Insurance				\$0	N/A
Supplies and Materials	\$29,501	\$32,198	\$27,600	-\$4,598	-14.28%
Telephone	\$2,323	\$2,640	\$2,340	-\$300	-11.36%
Transportation				\$0	N/A
Travel Reimbursement	\$921	\$500	\$1,000	\$500	100.00%
Treasurer				\$0	N/A
Tuition Reimbursement				\$0	N/A
Umbrella Insurance				\$0	N/A
Unemployment				\$0	N/A
Van Maintenance	\$7,950	\$12,500	\$10,000	-\$2,500	-20.00%
Van Rental	\$490	\$1,400	\$1,400	\$0	0.00%
Capital Expenditures				\$0	N/A
Debt Service Payments				\$0	N/A
Deposits to Capital Reserve				\$0	N/A
TOTAL EXPENSES	\$2,643,989	\$2,977,526	\$3,124,863	\$147,337	4.95%
NET	\$286,220	\$485,753	\$203,699	-\$282,054	-58.07%
Total Expenses without Administration Expense Allocation	\$2,332,286	\$2,634,848	\$2,761,119	\$126,272	4.79%
NET without Administration Expense Allocation	\$597,923	\$828,431	\$567,443	-\$260,989	-31.50%

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET
SUPPLEMENTAL MATERIAL**

RIPLEY	Actual FY2016	Budget FY2017	Budget FY2018	+/-	% Change
REVENUE	\$2,116,763	\$2,071,135	\$2,232,386	\$161,251	7.79%
EXPENSES					
Administrative Expense Allocation	\$289,160	\$295,699	\$321,468	\$25,769	8.71%
Auditing Services				\$0	N/A
Benefits Free Life and Disability Insurance	\$4,181	\$5,199	\$3,871	-\$1,328	-25.54%
Benefits Health Insurance	\$204,076	\$209,504	\$235,055	\$25,551	12.20%
Benefits Pension Contribution - State	\$40,526	\$40,914	\$42,956	\$2,042	4.99%
Benefits Workers Compensation Insurance	\$8,964	\$11,232	\$10,012	-\$1,220	-10.86%
Benefits Employer Taxes Medicare	\$23,364	\$24,293	\$25,665	\$1,372	5.65%
Building Maintenance	\$49,261	\$54,000	\$52,902	-\$1,098	-2.03%
Building Rent	\$110,671	\$113,990	\$110,670	-\$3,320	-2.91%
Building Utilities	\$30,041	\$37,036	\$38,600	\$1,564	4.22%
Contracted Services	\$12,107	\$14,000	\$14,000	\$0	0.00%
Dues-Subscriptions-Memberships	\$2,264	\$3,499	\$3,889	\$390	11.15%
Equipment - Technology	\$4,084	\$6,450	\$6,150	-\$300	-4.65%
Equipment Rental	\$11,870	\$11,880	\$11,880	\$0	0.00%
Equipment Supplies	\$20,846	\$5,000	\$5,000	\$0	0.00%
Field Trips	\$1,575	\$2,000	\$2,900	\$900	45.00%
Furniture	\$552	\$500	\$1,500	\$1,000	200.00%
Internet	\$1,429	\$1,588	\$2,500	\$912	57.42%
Legal Services				\$0	N/A
Liability Insurance				\$0	N/A
Nursing Supplies	\$2,805	\$2,835	\$2,835	\$0	0.00%
Payroll	\$1,584,621	\$1,675,379	\$1,769,967	\$94,588	5.65%
Payroll Processing Services				\$0	N/A
Payroll Student Vocational				\$0	N/A
Postage	\$42	\$75	\$75	\$0	0.00%
Professional Development	\$8,671	\$3,800	\$4,100	\$300	7.89%
Retiree Health Insurance				\$0	N/A
Supplies and Materials	\$24,396	\$22,310	\$25,703	\$3,393	15.21%
Telephone	\$1,616	\$2,000	\$1,800	-\$200	-10.00%
Transportation				\$0	N/A
Travel Reimbursement	\$373	\$250	\$400	\$150	60.00%
Treasurer				\$0	N/A
Tuition Reimbursement				\$0	N/A
Umbrella Insurance				\$0	N/A
Unemployment				\$0	N/A
Van Maintenance	\$219	\$10,000	\$1,000	-\$9,000	-90.00%
Van Rental	\$550	\$500	\$500	\$0	0.00%
Capital Expenditures				\$0	N/A
Debt Service Payments				\$0	N/A
Deposits to Capital Reserve				\$0	N/A
TOTAL EXPENSES	\$2,438,264	\$2,553,933	\$2,695,398	\$141,465	5.54%
NET	-\$321,501	-\$482,798	-\$463,012	\$19,786	-4.10%
Total Expenses without Administration Expense Allocation	\$2,149,104	\$2,258,234	\$2,373,930	\$115,696	5.12%
NET without Administration Expense Allocation	-\$32,341	-\$187,099	-\$141,544	\$45,555	-24.35%

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET
SUPPLEMENTAL MATERIAL**

DEAF AND HARD OF HEARING	Actual FY2016	Budget FY2017	Budget FY2018	+/-	% Change
REVENUE	\$526,418	\$367,766	\$538,774	\$171,009	46.50%
EXPENSES					
Administrative Expense Allocation	\$83,612	\$62,463	\$89,195	\$26,732	42.80%
Auditing Services				\$0	N/A
Benefits Free Life and Disability Insurance	\$926	\$1,368	\$994	-\$374	-27.34%
Benefits Health Insurance	\$38,097	\$53,010	\$48,152	-\$4,858	-9.16%
Benefits Pension Contribution - State	\$7,381	\$6,174	\$7,842	\$1,668	27.02%
Benefits Workers Compensation Insurance	\$2,564	\$3,279	\$2,759	-\$520	-15.86%
Benefits Employer Taxes Medicare	\$6,754	\$7,090	\$7,055	-\$35	-0.49%
Building Maintenance				\$0	N/A
Building Rent	\$15,750	\$16,565	\$16,565	\$0	0.00%
Building Utilities				\$0	N/A
Contracted Services	\$44,578	\$1,500	\$74,100	\$72,600	4840.00%
Dues-Subscriptions-Memberships	\$523	\$1,135	\$500	-\$635	-55.95%
Equipment - Technology	\$635	\$1,225	\$1,025	-\$200	-16.33%
Equipment Rental	\$0	\$0	\$0	\$0	N/A
Equipment Supplies	\$4,789	\$1,760	\$1,820	\$60	3.41%
Field Trips	\$194	\$153	\$190	\$37	24.18%
Furniture	\$0		\$0	\$0	N/A
Internet				\$0	N/A
Legal Services				\$0	N/A
Liability Insurance				\$0	N/A
Nursing Supplies	\$0	\$141	\$118	-\$24	-16.67%
Payroll	\$452,103	\$373,423	\$486,564	\$113,141	30.30%
Payroll Processing Services				\$0	N/A
Payroll Student Vocational	\$0		\$0	\$0	N/A
Postage	\$17	\$86	\$86	\$0	0.00%
Professional Development	\$924	\$850	\$1,130	\$280	32.94%
Retiree Health Insurance				\$0	N/A
Supplies and Materials	\$3,153	\$6,716	\$4,847	-\$1,869	-27.83%
Telephone	\$1,526	\$1,980	\$1,776	-\$204	-10.30%
Transportation				\$0	N/A
Travel Reimbursement	\$20		\$2,613	\$2,613	N/A
Treasurer				\$0	N/A
Tuition Reimbursement				\$0	N/A
Umbrella Insurance				\$0	N/A
Unemployment				\$0	N/A
Van Maintenance	\$0		\$0	\$0	N/A
Van Rental	\$115	\$360	\$540	\$180	50.00%
Capital Expenditures				\$0	N/A
Debt Service Payments				\$0	N/A
Deposits to Capital Reserve				\$0	N/A
TOTAL EXPENSES	\$663,661	\$539,278	\$747,870	\$208,592	38.68%
NET	-\$137,243	-\$171,513	-\$209,096	-\$37,583	21.91%
Total Expenses without Administration Expense Allocation	\$580,049	\$476,815	\$658,675	\$181,860	38.14%
NET without Administration Expense Allocation	-\$53,631	-\$109,049	-\$119,901	-\$10,851	9.95%

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET**

SUPPLEMENTAL MATERIAL

FOOD SERVICE	Actual FY2016	Budget FY2017	Budget FY2018	+/-	% Change
REVENUE	\$179,841	\$170,000	\$180,000	\$10,000	5.88%
EXPENSES					
Administrative Expense Allocation				\$0	N/A
Auditing Services				\$0	N/A
Benefits Free Life and Disability Insurance	\$386	\$435	\$342	-\$93	-21.38%
Benefits Health Insurance	\$45,263	\$50,218	\$49,705	-\$513	-1.02%
Benefits Pension Contribution - State	\$5,867	\$6,063	\$6,245	\$182	3.00%
Benefits Workers Compensation Insurance	\$1,173	\$726	\$1,243	\$517	71.21%
Benefits Employer Taxes Medicare	\$1,187	\$1,570	\$1,617	\$47	2.99%
Building Maintenance				\$0	N/A
Building Rent				\$0	N/A
Building Utilities				\$0	N/A
Contracted Services	\$13,750	\$14,500	\$14,500	\$0	0.00%
Dues-Subscriptions-Memberships			\$0	\$0	N/A
Equipment - Technology				\$0	N/A
Equipment Rental				\$0	N/A
Equipment Supplies				\$0	N/A
Field Trips				\$0	N/A
Furniture				\$0	N/A
Internet				\$0	N/A
Legal Services				\$0	N/A
Liability Insurance				\$0	N/A
Nursing Supplies				\$0	N/A
Payroll	\$105,246	\$108,261	\$110,509	\$2,248	2.08%
Payroll Processing Services				\$0	N/A
Payroll Student Vocational				\$0	N/A
Postage				\$0	N/A
Professional Development	\$150	\$400	\$400	\$0	0.00%
Retiree Health Insurance				\$0	N/A
Supplies and Materials	\$91,416	\$104,650	\$113,540	\$8,890	8.49%
Telephone				\$0	N/A
Transportation				\$0	N/A
Travel Reimbursement				\$0	N/A
Treasurer				\$0	N/A
Tuition Reimbursement				\$0	N/A
Umbrella Insurance				\$0	N/A
Unemployment				\$0	N/A
Van Maintenance				\$0	N/A
Van Rental				\$0	N/A
Capital Expenditures				\$0	N/A
Debt Service Payments				\$0	N/A
Deposits to Capital Reserve				\$0	N/A
TOTAL EXPENSES	\$264,438	\$286,823	\$298,101	\$11,278	3.93%
NET	-\$84,597	-\$116,823	-\$118,101	-\$1,278	1.09%

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET
SUPPLEMENTAL MATERIAL**

EXTENDED YEAR	Actual FY2016	Budget FY2017	Budget FY2018	+/-	% Change
REVENUE					
Extended Year Revenue - Beebe	\$439,614	\$403,524	\$482,389	\$78,865	19.54%
Extended Year Revenue - Campus	\$192,534	\$184,627	\$270,328	\$77,794	42.14%
Extended Year Revenue - DHOH	\$59,101	\$40,865	\$59,864	\$18,999	46.49%
Extended Year Revenue - Middle	\$195,293	\$224,240	\$251,169	\$26,929	12.01%
Extended Year Revenue - Prep	\$318,719	\$304,501	\$357,141	\$52,640	17.29%
Extended Year Revenue - Ripley	\$210,425	\$199,100	\$236,329	\$37,229	18.70%
TOTAL REVENUE	\$1,415,686	\$1,356,857	\$1,657,221	\$300,364	22.14%
EXPENSES					
Extended Year Expense - Beebe	\$10,966	\$5,750	\$10,000	\$4,250	73.91%
Extended Year Expense - Campus	\$8,067	\$10,460	\$10,460	\$0	0.00%
Extended Year Expense - DHOH	\$3,318	\$500	\$500	\$0	0.00%
Extended Year Expense - Middle	\$9,969	\$6,600	\$6,600	\$0	0.00%
Extended Year Expense - Prep	\$10,666	\$9,500	\$12,000	\$2,500	26.32%
Extended Year Expense - Ripley	\$6,700	\$5,750	\$5,250	-\$500	-8.70%
Payroll Extended Year- Beebe	\$224,150	\$219,525	\$249,360	\$29,835	13.59%
Payroll Extended Year- Campus	\$107,433	\$80,096	\$119,516	\$39,420	49.22%
Payroll Extended Year- DHOH	\$28,386	\$22,213	\$31,579	\$9,366	42.16%
Payroll Extended Year- Middle	\$125,678	\$129,385	\$139,813	\$10,428	8.06%
Payroll Extended Year- Prep	\$175,294	\$144,150	\$195,009	\$50,859	35.28%
Payroll Extended Year- Ripley	\$139,475	\$127,482	\$155,161	\$27,679	21.71%
Payroll Extended Year- Food Service	\$0	\$0	\$0	\$0	N/A
Capital Expenditures	\$0	\$0	\$0	\$0	N/A
Debt Service Payments	\$0	\$0	\$0	\$0	N/A
Deposits to Capital Reserve	\$0	\$0	\$0	\$0	N/A
TOTAL EXPENSES	\$850,102	\$761,411	\$935,247	\$173,836	22.83%
NET	\$565,584	\$595,446	\$721,974	\$126,528	21.25%

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET
SUPPLEMENTAL MATERIAL**

PROFESSIONAL DEVELOPMENT Fee for Service	Actual FY2016	Budget FY2017	Budget FY2018	+/-	% Change
REVENUE	\$265,289	\$140,000	\$170,000	\$30,000	21.43%
EXPENSES					
Administrative Expense Allocation				\$0	N/A
Auditing Services				\$0	N/A
Benefits Free Life and Disability Insurance				\$0	N/A
Benefits Health Insurance				\$0	N/A
Benefits Pension Contribution - State				\$0	N/A
Benefits Workers Compensation Insurance				\$0	N/A
Benefits Employer Taxes Medicare				\$0	N/A
Building Maintenance				\$0	N/A
Building Rent				\$0	N/A
Building Utilities				\$0	N/A
Contracted Services	\$45,413			\$0	N/A
Dues-Subscriptions-Memberships				\$0	N/A
Equipment - Technology				\$0	N/A
Equipment Rental				\$0	N/A
Equipment Supplies				\$0	N/A
Field Trips				\$0	N/A
Furniture				\$0	N/A
Internet				\$0	N/A
Legal Services				\$0	N/A
Liability Insurance				\$0	N/A
Nursing Supplies				\$0	N/A
Payroll				\$0	N/A
Payroll Processing Services				\$0	N/A
Payroll Student Vocational				\$0	N/A
Postage				\$0	N/A
Professional Development	\$47,574	\$120,000	\$93,400	-\$26,600	-22.17%
Retiree Health Insurance				\$0	N/A
Supplies and Materials	\$24,194	\$3,000	\$25,000	\$22,000	733.33%
Telephone				\$0	N/A
Transportation				\$0	N/A
Travel Reimbursement	\$121			\$0	N/A
Treasurer				\$0	N/A
Tuition Reimbursement				\$0	N/A
Umbrella Insurance				\$0	N/A
Unemployment				\$0	N/A
Van Maintenance				\$0	N/A
Van Rental				\$0	N/A
Capital Expenditures				\$0	N/A
Debt Service Payments				\$0	N/A
Deposits to Capital Reserve				\$0	N/A
TOTAL EXPENSES	\$117,302	\$123,000	\$118,400	-\$4,600	-3.74%
NET	\$147,987	\$17,000	\$51,600	\$34,600	203.53%

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET**

SUPPLEMENTAL MATERIAL

ABA Fee for Service	Actual FY2016	Budget FY2017	Budget FY2018	+/-	% Change
REVENUE	\$649,798	\$819,000	\$909,600	\$90,600	11.06%
EXPENSES					
Administrative Expense Allocation				\$0	N/A
Auditing Services				\$0	N/A
Benefits Free Life and Disability Insurance	\$1,080	\$1,397	\$986	-\$411	-29.42%
Benefits Health Insurance	\$62,520	\$46,244	\$45,770	-\$474	-1.02%
Benefits Pension Contribution - State	\$26,999	\$28,315	\$30,232	\$1,917	6.77%
Benefits Workers Compensation Insurance	\$6,768	\$4,674	\$7,787	\$3,113	66.60%
Benefits Employer Taxes Medicare	\$8,450	\$10,087	\$10,583	\$496	4.92%
Building Maintenance				\$0	N/A
Building Rent				\$0	N/A
Building Utilities				\$0	N/A
Contracted Services				\$0	N/A
Dues-Subscriptions-Memberships	\$100	\$175	\$175	\$0	0.00%
Equipment - Technology				\$0	N/A
Equipment Rental				\$0	N/A
Equipment Supplies				\$0	N/A
Field Trips				\$0	N/A
Furniture				\$0	N/A
Internet				\$0	N/A
Legal Services				\$0	N/A
Liability Insurance				\$0	N/A
Nursing Supplies		\$17		-\$17	-100.00%
Payroll	\$634,387	\$690,622	\$729,860	\$39,238	5.68%
Payroll Processing Services				\$0	N/A
Payroll Student Vocational				\$0	N/A
Postage				\$0	N/A
Professional Development	\$750	\$3,500	\$4,250	\$750	21.43%
Retiree Health Insurance				\$0	N/A
Supplies and Materials	\$1,942	\$5,000	\$2,074	-\$2,926	-58.52%
Telephone	\$3,945	\$5,400	\$5,136	-\$264	-4.89%
Transportation				\$0	N/A
Travel Reimbursement	\$11,679	\$20,000	\$18,500	-\$1,500	-7.50%
Treasurer				\$0	N/A
Tuition Reimbursement				\$0	N/A
Umbrella Insurance				\$0	N/A
Unemployment				\$0	N/A
Van Maintenance				\$0	N/A
Van Rental				\$0	N/A
Capital Expenditures				\$0	N/A
Debt Service Payments				\$0	N/A
Deposits to Capital Reserve				\$0	N/A
TOTAL EXPENSES	\$758,620	\$815,431	\$855,353	\$39,922	4.90%
NET	-\$108,822	\$3,569	\$54,247	\$50,678	1419.95%

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET**

SUPPLEMENTAL MATERIAL

VISION/MOBILITY Fee for Service	Actual FY2016	Budget FY2017	Budget FY2018	+/-	% Change
REVENUE	\$232,616	\$230,000	\$219,980	-\$10,020	-4.36%
EXPENSES					
Administrative Expense Allocation				\$0	N/A
Auditing Services				\$0	N/A
Benefits Free Life and Disability Insurance	\$411	\$549	\$392	-\$157	-28.60%
Benefits Health Insurance	\$4,984	\$5,530	\$5,474	-\$56	-1.01%
Benefits Pension Contribution - State				\$0	N/A
Benefits Workers Compensation Insurance	\$1,103	\$1,275	\$1,195	-\$80	-6.27%
Benefits Employer Taxes Medicare	\$2,653	\$2,757	\$2,907	\$150	5.44%
Building Maintenance				\$0	N/A
Building Rent				\$0	N/A
Building Utilities				\$0	N/A
Contracted Services	\$28,183	\$5,000	\$5,000	\$0	0.00%
Dues-Subscriptions-Memberships		\$200	\$200	\$0	0.00%
Equipment - Technology		\$4,590	\$4,590	\$0	0.00%
Equipment Rental				\$0	N/A
Equipment Supplies		\$500	\$500	\$0	0.00%
Field Trips				\$0	N/A
Furniture				\$0	N/A
Internet				\$0	N/A
Legal Services				\$0	N/A
Liability Insurance				\$0	N/A
Nursing Supplies				\$0	N/A
Payroll	\$185,000	\$190,134	\$200,511	\$10,377	5.46%
Payroll Processing Services				\$0	N/A
Payroll Student Vocational				\$0	N/A
Postage				\$0	N/A
Professional Development	\$100	\$800	\$800	\$0	0.00%
Retiree Health Insurance				\$0	N/A
Supplies and Materials	\$924	\$403	\$403	\$0	0.00%
Telephone	\$2,520	\$3,480	\$2,736	-\$744	-21.38%
Transportation				\$0	N/A
Travel Reimbursement	\$7,114	\$7,500	\$7,500	\$0	0.00%
Treasurer				\$0	N/A
Tuition Reimbursement				\$0	N/A
Umbrella Insurance				\$0	N/A
Unemployment				\$0	N/A
Van Maintenance				\$0	N/A
Van Rental				\$0	N/A
Capital Expenditures				\$0	N/A
Debt Service Payments				\$0	N/A
Deposits to Capital Reserve				\$0	N/A
TOTAL EXPENSES	\$232,992	\$222,718	\$232,208	\$9,490	4.26%
NET	-\$376	\$7,282	-\$12,228	-\$19,510	-267.92%

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET
SUPPLEMENTAL MATERIAL**

ELE Fee for Service	Actual FY2016	Budget FY2017	Budget FY2018	+/-	% Change
REVENUE	\$16,853	\$0	\$20,000	\$20,000	N/A
EXPENSES					
Administrative Expense Allocation				\$0	N/A
Auditing Services				\$0	N/A
Benefits Free Life and Disability Insurance			\$73	\$73	N/A
Benefits Health Insurance				\$0	N/A
Benefits Pension Contribution - State				\$0	N/A
Benefits Workers Compensation Insurance				\$0	N/A
Benefits Employer Taxes Medicare			\$369	\$369	N/A
Building Maintenance				\$0	N/A
Building Rent				\$0	N/A
Building Utilities				\$0	N/A
Contracted Services				\$0	N/A
Dues-Subscriptions-Memberships			\$380	\$380	N/A
Equipment - Technology				\$0	N/A
Equipment Rental				\$0	N/A
Equipment Supplies				\$0	N/A
Field Trips				\$0	N/A
Furniture			\$330	\$330	N/A
Internet				\$0	N/A
Legal Services				\$0	N/A
Liability Insurance				\$0	N/A
Nursing Supplies				\$0	N/A
Payroll			\$25,460	\$25,460	N/A
Payroll Processing Services				\$0	N/A
Payroll Student Vocational				\$0	N/A
Postage			\$32	\$32	N/A
Professional Development	\$344		\$870	\$870	N/A
Retiree Health Insurance				\$0	N/A
Supplies and Materials	\$1,830		\$184	\$184	N/A
Telephone	\$506		\$912	\$912	N/A
Transportation				\$0	N/A
Travel Reimbursement	\$2,461		\$3,200	\$3,200	N/A
Treasurer				\$0	N/A
Tuition Reimbursement				\$0	N/A
Umbrella Insurance				\$0	N/A
Unemployment				\$0	N/A
Van Maintenance				\$0	N/A
Van Rental				\$0	N/A
Capital Expenditures				\$0	N/A
Debt Service Payments				\$0	N/A
Deposits to Capital Reserve				\$0	N/A
TOTAL EXPENSES	\$5,141	\$0	\$31,810	\$31,810	N/A
NET	\$11,712	\$0	-\$11,810	-\$11,810	N/A

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET
SUPPLEMENTAL MATERIAL**

TUTORING Fee for Service	Actual FY2016	Budget FY2017	Budget FY2018	+/-	% Change
REVENUE	\$52,254	\$0	\$60,000	\$60,000	N/A
EXPENSES					
Administrative Expense Allocation				\$0	N/A
Auditing Services				\$0	N/A
Benefits Free Life and Disability Insurance			\$92	\$92	N/A
Benefits Health Insurance				\$0	N/A
Benefits Pension Contribution - State				\$0	N/A
Benefits Workers Compensation Insurance				\$0	N/A
Benefits Employer Taxes Medicare			\$572	\$572	N/A
Building Maintenance				\$0	N/A
Building Rent				\$0	N/A
Building Utilities				\$0	N/A
Contracted Services				\$0	N/A
Dues-Subscriptions-Memberships	\$18,975		\$20,000	\$20,000	N/A
Equipment - Technology				\$0	N/A
Equipment Rental				\$0	N/A
Equipment Supplies				\$0	N/A
Field Trips				\$0	N/A
Furniture				\$0	N/A
Internet				\$0	N/A
Legal Services				\$0	N/A
Liability Insurance				\$0	N/A
Nursing Supplies				\$0	N/A
Payroll			\$39,466	\$39,466	N/A
Payroll Processing Services				\$0	N/A
Payroll Student Vocational				\$0	N/A
Postage				\$0	N/A
Professional Development				\$0	N/A
Retiree Health Insurance				\$0	N/A
Supplies and Materials				\$0	N/A
Telephone	\$540		\$912	\$912	N/A
Transportation				\$0	N/A
Travel Reimbursement	\$2,511		\$3,000	\$3,000	N/A
Treasurer				\$0	N/A
Tuition Reimbursement				\$0	N/A
Umbrella Insurance				\$0	N/A
Unemployment				\$0	N/A
Van Maintenance				\$0	N/A
Van Rental				\$0	N/A
Capital Expenditures				\$0	N/A
Debt Service Payments				\$0	N/A
Deposits to Capital Reserve				\$0	N/A
TOTAL EXPENSES	\$22,026	\$0	\$64,042	\$64,042	N/A
NET	\$30,228	\$0	-\$4,042	-\$4,042	N/A

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET**

SUPPLEMENTAL MATERIAL

ASSISTIVE TECHNOLOGY Fee for Service	Actual FY2016	Budget FY2017	Budget FY2018	+/-	% Change
REVENUE	\$21,352	\$16,000	\$22,235	\$6,235	38.97%
EXPENSES					
Administrative Expense Allocation				\$0	N/A
Auditing Services				\$0	N/A
Benefits Free Life and Disability Insurance				\$0	N/A
Benefits Health Insurance				\$0	N/A
Benefits Pension Contribution - State				\$0	N/A
Benefits Workers Compensation Insurance				\$0	N/A
Benefits Employer Taxes Medicare				\$0	N/A
Building Maintenance				\$0	N/A
Building Rent				\$0	N/A
Building Utilities				\$0	N/A
Contracted Services				\$0	N/A
Dues-Subscriptions-Memberships	\$1,759	\$400	\$400	\$0	0.00%
Equipment - Technology		\$600	\$500	-\$100	-16.67%
Equipment Rental				\$0	N/A
Equipment Supplies	\$99			\$0	N/A
Field Trips				\$0	N/A
Furniture				\$0	N/A
Internet				\$0	N/A
Legal Services				\$0	N/A
Liability Insurance				\$0	N/A
Nursing Supplies				\$0	N/A
Payroll				\$0	N/A
Payroll Processing Services				\$0	N/A
Payroll Student Vocational				\$0	N/A
Postage				\$0	N/A
Professional Development	\$1,658	\$1,780	\$1,780	\$0	0.00%
Retiree Health Insurance				\$0	N/A
Supplies and Materials	\$750	\$300	\$300	\$0	0.00%
Telephone	\$664	\$560	\$1,092	\$532	95.00%
Transportation				\$0	N/A
Travel Reimbursement	\$984	\$700	\$900	\$200	28.57%
Treasurer				\$0	N/A
Tuition Reimbursement				\$0	N/A
Umbrella Insurance				\$0	N/A
Unemployment				\$0	N/A
Van Maintenance				\$0	N/A
Van Rental				\$0	N/A
Capital Expenditures				\$0	N/A
Debt Service Payments				\$0	N/A
Deposits to Capital Reserve				\$0	N/A
TOTAL EXPENSES	\$5,914	\$4,340	\$4,972	\$632	14.56%
NET	\$15,438	\$11,660	\$17,263	\$5,603	\$0

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET**

SUPPLEMENTAL MATERIAL

TRANSITIONAL SERVICE Fee for Service	Actual FY2016	Budget FY2017	Budget FY2018	+/-	% Change
REVENUE	\$75,618	\$80,000	\$188,253	\$108,253	135.32%
EXPENSES					
Administrative Expense Allocation				\$0	N/A
Auditing Services				\$0	N/A
Benefits Free Life and Disability Insurance		\$377	\$352	-\$25	-6.63%
Benefits Health Insurance	\$7,285	\$12,766	\$12,633	-\$133	-1.04%
Benefits Pension Contribution - State	\$2,693	\$1,385	\$1,496	\$111	8.01%
Benefits Workers Compensation Insurance	\$238	\$774	\$348	-\$426	-55.04%
Benefits Employer Taxes Medicare	\$1,136	\$1,673	\$1,673	\$0	0.00%
Building Maintenance				\$0	N/A
Building Rent				\$0	N/A
Building Utilities				\$0	N/A
Contracted Services				\$0	N/A
Dues-Subscriptions-Memberships	\$220	\$1,327	\$2,073	\$746	56.22%
Equipment - Technology		\$1,058	\$1,229	\$171	16.16%
Equipment Rental				\$0	N/A
Equipment Supplies				\$0	N/A
Field Trips				\$0	N/A
Furniture				\$0	N/A
Internet				\$0	N/A
Legal Services				\$0	N/A
Liability Insurance				\$0	N/A
Nursing Supplies				\$0	N/A
Payroll	\$99,397	\$115,384	\$145,144	\$29,760	25.79%
Payroll Processing Services				\$0	N/A
Payroll Student Vocational				\$0	N/A
Postage		\$52	\$104	\$52	100.00%
Professional Development	\$80	\$180	\$480	\$300	166.67%
Retiree Health Insurance				\$0	N/A
Supplies and Materials	\$1,890	\$1,443	\$3,333	\$1,890	130.99%
Telephone	\$1,143	\$1,850	\$1,850	\$0	0.00%
Transportation				\$0	N/A
Travel Reimbursement	\$6,691	\$6,600	\$11,000	\$4,400	66.67%
Treasurer				\$0	N/A
Tuition Reimbursement				\$0	N/A
Umbrella Insurance				\$0	N/A
Unemployment				\$0	N/A
Van Maintenance				\$0	N/A
Van Rental				\$0	N/A
Capital Expenditures				\$0	N/A
Debt Service Payments				\$0	N/A
Deposits to Capital Reserve				\$0	N/A
TOTAL EXPENSES	\$120,773	\$144,869	\$181,715	\$36,846	25.43%
NET	-\$45,155	-\$64,869	\$6,538	\$71,407	-\$1

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET
SUPPLEMENTAL MATERIAL**

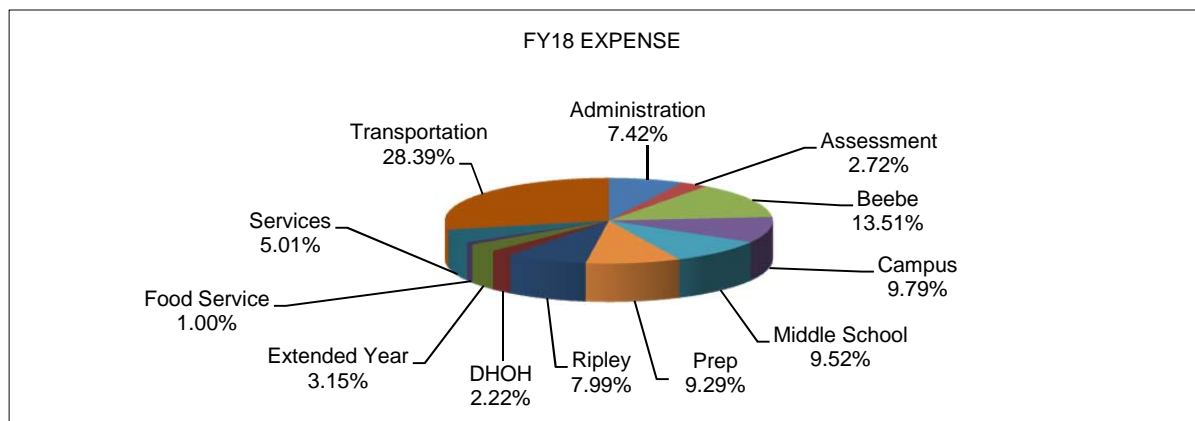
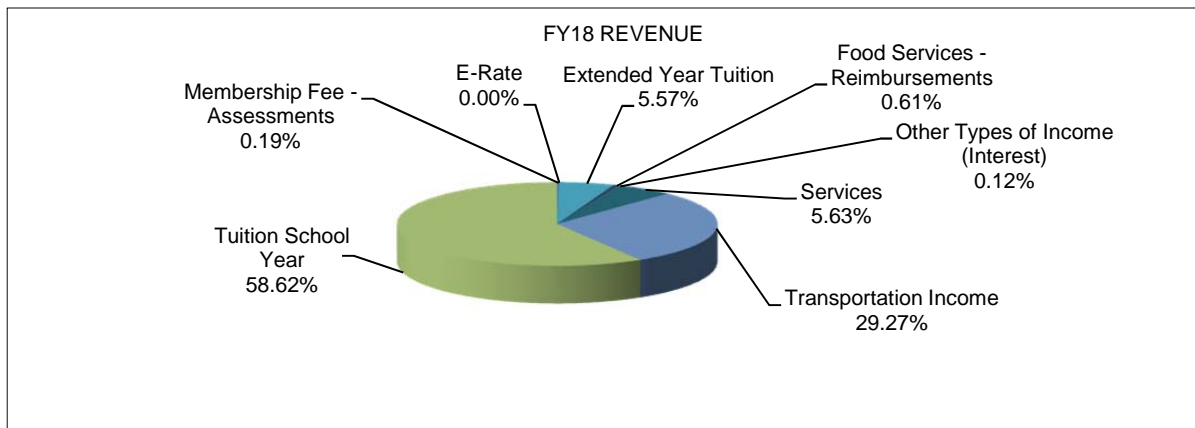
TRANSPORTATION Fee for Service	Actual FY2016	Budget FY2017	Budget FY2018	+/-	% Change
REVENUE	\$8,650,200	\$8,400,000	\$8,700,000	\$300,000	3.57%
EXPENSES					
Administrative Expense Allocation				\$0	N/A
Auditing Services				\$0	N/A
Benefits Free Life and Disability Insurance				\$0	N/A
Benefits Health Insurance				\$0	N/A
Benefits Pension Contribution - State				\$0	N/A
Benefits Workers Compensation Insurance				\$0	N/A
Benefits Employer Taxes Medicare				\$0	N/A
Building Maintenance				\$0	N/A
Building Rent				\$0	N/A
Building Utilities				\$0	N/A
Contracted Services				\$0	N/A
Dues-Subscriptions-Memberships				\$0	N/A
Equipment - Technology				\$0	N/A
Equipment Rental				\$0	N/A
Equipment Supplies				\$0	N/A
Field Trips				\$0	N/A
Furniture				\$0	N/A
Internet				\$0	N/A
Legal Services				\$0	N/A
Liability Insurance				\$0	N/A
Nursing Supplies				\$0	N/A
Payroll				\$0	N/A
Payroll Processing Services				\$0	N/A
Payroll Student Vocational				\$0	N/A
Postage				\$0	N/A
Professional Development				\$0	N/A
Retiree Health Insurance				\$0	N/A
Supplies and Materials				\$0	N/A
Telephone				\$0	N/A
Transportation	\$8,368,596	\$8,148,000	\$8,439,000	\$291,000	3.57%
Travel Reimbursement				\$0	N/A
Treasurer				\$0	N/A
Tuition Reimbursement				\$0	N/A
Umbrella Insurance				\$0	N/A
Unemployment				\$0	N/A
Van Maintenance				\$0	N/A
Van Rental				\$0	N/A
Capital Expenditures				\$0	N/A
Debt Service Payments				\$0	N/A
Deposits to Capital Reserve				\$0	N/A
TOTAL EXPENSES	\$8,368,596	\$8,148,000	\$8,439,000	\$291,000	3.57%
NET	\$281,604	\$252,000	\$261,000	\$9,000	3.57%

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET
SUPPLEMENTAL MATERIAL
GENERAL FUND
REVENUE SUMMARY AND PERCENTAGES**

REVENUE	FY16 Actual	FY17 Budget	FY18 Budget	+/-	% Change
Membership Fee - Assessments	\$55,000	\$55,000	\$55,000	\$0	0.00%
E-Rate	\$10,959	\$12,000	\$0	-\$12,000	-100.00%
Extended Year Tuition	\$1,415,686	\$1,356,857	\$1,657,221	\$300,364	22.14%
Food Services - Reimbursements	\$179,841	\$170,000	\$180,000	\$10,000	5.88%
Other Types of Income (Interest)	\$40,279	\$35,000	\$35,000	\$0	0.00%
Services	\$1,343,961	\$1,293,000	\$1,672,938	\$379,938	29.38%
Transportation Income	\$8,650,200	\$8,400,000	\$8,700,000	\$300,000	3.57%
Tuition School Year	\$16,006,433	\$16,609,202	\$17,427,432	\$818,230	4.93%
TOTAL REVENUE	\$27,702,359	\$27,931,059	\$29,727,591	\$1,796,532	6.43%

EXPENSE	FY16 Budget	FY17 Budget	FY18 Budget	+/-	% Change
Administration	\$1,938,641	\$2,011,723	\$2,204,643	\$192,920	9.59%
Assessment	\$670,562	\$710,579	\$807,025	\$96,446	13.57%
Beebe	\$3,728,356	\$3,873,313	\$4,013,825	\$140,512	3.63%
Campus	\$2,637,730	\$2,683,381	\$2,910,445	\$227,064	8.46%
Middle School	\$2,653,673	\$2,768,403	\$2,830,506	\$62,103	2.24%
Prep	\$2,332,286	\$2,634,848	\$2,761,119	\$126,272	4.79%
Ripley	\$2,149,104	\$2,258,234	\$2,373,930	\$115,696	5.12%
DHOH	\$580,049	\$476,815	\$658,675	\$181,860	38.14%
Extended Year	\$850,102	\$761,411	\$935,247	\$173,836	22.83%
Food Service	\$264,438	\$286,823	\$298,101	\$11,278	3.93%
Services	\$1,262,768	\$1,310,358	\$1,488,500	\$178,142	13.59%
Transportation	\$8,368,596	\$8,148,000	\$8,439,000	\$291,000	3.57%
TOTAL EXPENSE	\$27,436,305	\$27,923,888	\$29,721,017	\$1,797,129	6.44%

NET	FY16 Budget	FY17 Budget	FY18 Budget	+/-	% Change
NET	\$266,054	\$7,170	\$6,573	-\$597	-8.32%



**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET
SUPPLEMENTAL MATERIAL**

**GENERAL FUND
EXPENSE SUMMARY BY CATEGORY**

**OPERATING EXPENDITURES-CAPITAL EXPENDITURES-DEBT SERVICE PAYMENTS-
DEPOSITS TO CAPITAL RESERVE**

OPERATING EXPENDITURES	Actual FY16	Budget FY17	Budget FY18	+/-	% Change
Administration	\$1,938,641	\$2,011,723	\$2,204,643	\$192,920	9.59%
Assessment	\$670,562	\$710,579	\$807,025	\$96,446	13.57%
Beebe	\$3,728,356	\$3,873,313	\$4,013,825	\$140,512	3.63%
Campus	\$2,637,730	\$2,683,381	\$2,910,445	\$227,064	8.46%
Middle School	\$2,653,673	\$2,768,403	\$2,830,506	\$62,103	2.24%
Prep	\$2,332,286	\$2,634,848	\$2,761,119	\$126,272	4.79%
Ripley	\$2,149,104	\$2,258,234	\$2,373,930	\$115,696	5.12%
DHOH	\$580,049	\$476,815	\$658,675	\$181,860	38.14%
Food Service	\$264,438	\$286,823	\$298,101	\$11,278	3.93%
Professional Development	\$117,302	\$123,000	\$118,400	-\$4,600	-3.74%
Extended Year	\$850,102	\$761,411	\$935,247	\$173,836	22.83%
BCBA	\$758,620	\$815,431	\$855,353	\$39,922	4.90%
Vision	\$232,992	\$222,718	\$232,208	\$9,490	4.26%
Assistive Technology	\$5,914	\$4,340	\$4,972	\$632	14.56%
ELL Service	\$5,141	\$0	\$31,810	\$31,810	N/A
Tutoring Service	\$22,026	\$0	\$64,042	\$64,042	N/A
Transitional Service	\$120,773	\$144,869	\$181,715	\$36,846	25.43%
Transportation	\$8,368,596	\$8,148,000	\$8,439,000	\$291,000	3.57%
TOTAL OPERATING EXPENDITURES	\$27,436,305	\$27,923,888	\$29,721,017	\$1,797,129	6.44%

CAPITAL EXPENDITURES	Budget FY16	Budget FY17	Budget FY18	+/-	% Change
TOTAL CAPITAL EXPENDITURES	\$0	\$0	\$0	\$0	N/A

DEBT SERVICE PAYMENTS	Budget FY16	Budget FY17	Budget FY18	+/-	% Change
TOTAL DEBT SERVICE PAYMENTS	\$0	\$0	\$0	\$0	N/A

DEPOSITS TO CAPITAL RESERVE	Budget FY16	Budget FY17	Budget FY18	+/-	% Change
TOTAL DEPOSITS TO CAPITAL RESERVE	\$0	\$0	\$0	\$0	N/A

TOTAL ALL GENERAL FUND EXPENSES	Budget FY16	Budget FY17	Budget FY18	+/-	% Change
OPERATING EXPENDITURES	\$27,436,305	\$27,923,888	\$29,721,017	\$1,797,129	6.44%
CAPITAL EXPENDITURES	\$0	\$0	\$0	\$0	N/A
DEBT SERVICE PAYMENTS	\$0	\$0	\$0	\$0	N/A
DEPOSITS TO CAPITAL RESERVE	\$0	\$0	\$0	\$0	N/A
TOTAL ALL GENERAL FUND EXPENSES	\$27,436,305	\$27,923,888	\$29,721,017	\$1,797,129	6.44%

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET**

SUPPLEMENTAL MATERIAL

Summary Detail General Fund	Actual FY2016	Budget FY2017	Budget FY2018	+/-	% Change
REVENUE					
Membership Fee - Assessments	\$55,000	\$55,000	\$55,000	\$0	0.00%
E-Rate	\$10,959	\$12,000	\$0	-\$12,000	-100.00%
Extended Year Tuition	\$1,415,686	\$1,356,857	\$1,657,221	\$300,364	22.14%
Food Services - Reimbursements	\$179,841	\$170,000	\$180,000	\$10,000	5.88%
Other Types of Income (Interest)	\$40,279	\$35,000	\$35,000	\$0	0.00%
Services	\$1,111,345	\$1,063,000	\$1,452,958	\$389,958	36.68%
Vision/Mobility Therapies	\$232,616	\$230,000	\$219,980	-\$10,020	-4.36%
Transportation Income	\$8,650,200	\$8,400,000	\$8,700,000	\$300,000	3.57%
Tuition School Year	\$16,006,433	\$16,609,202	\$17,427,432	\$818,230	4.93%
TOTAL REVENUE	\$27,702,359	\$27,931,059	\$29,727,591	\$1,796,532	6.43%
EXPENSES					
Auditing Services	\$14,000	\$13,000	\$14,000	\$1,000	7.69%
Benefits Free Life and Disability Insurance	\$32,622	\$40,760	\$30,375	-\$10,385	-25.48%
Benefits Health Insurance	\$1,633,893	\$1,785,851	\$1,825,507	\$39,656	2.22%
Benefits Pension Contribution - State	\$293,727	\$308,676	\$320,420	\$11,744	3.80%
Benefits Workers Compensation Insurance	\$86,199	\$92,757	\$97,758	\$5,001	5.39%
Benefits Employer Taxes Medicare	\$187,227	\$201,574	\$214,785	\$13,211	6.55%
Building Maintenance	\$324,720	\$310,000	\$323,287	\$13,287	4.29%
Building Rent	\$890,415	\$912,663	\$945,499	\$32,836	3.60%
Building Utilities	\$212,826	\$273,120	\$250,446	-\$22,673	-8.30%
Contracted Services	\$453,483	\$114,148	\$194,108	\$79,960	70.05%
Dues-Subscriptions-Memberships	\$53,203	\$47,292	\$71,069	\$23,777	50.28%
Equipment - Technology	\$27,821	\$63,688	\$45,051	-\$18,637	-29.26%
Equipment Rental	\$59,350	\$59,400	\$59,400	\$0	0.00%
Equipment Supplies	\$58,394	\$28,105	\$28,840	\$735	2.62%
Field Trips	\$20,780	\$18,954	\$21,290	\$2,336	12.33%
Furniture	\$3,031	\$9,578	\$8,435	-\$1,143	-11.94%
Internet	\$6,981	\$7,752	\$12,500	\$4,748	61.24%
Legal Services	\$15,755	\$10,000	\$10,000	\$0	0.00%
Liability Insurance	\$3,088	\$7,967	\$7,870	-\$97	-1.22%
Nursing Supplies	\$15,368	\$15,967	\$17,076	\$1,110	6.95%
Payroll	\$13,042,105	\$13,781,026	\$14,899,433	\$1,118,407	8.12%
Payroll Processing Services	\$27,439	\$24,500	\$28,000	\$3,500	14.29%
Payroll Student Vocational	\$29,766	\$43,000	\$43,500	\$500	1.16%
Postage	\$8,343	\$6,565	\$9,368	\$2,803	42.69%
Professional Development	\$109,003	\$170,765	\$150,215	-\$20,550	-12.03%
Retiree Health Insurance	\$60,341	\$55,800	\$62,755	\$6,955	12.46%
Supplies and Materials	\$345,300	\$383,422	\$416,894	\$33,472	8.73%
Telephone	\$30,213	\$35,902	\$35,606	-\$296	-0.82%
Transportation	\$8,368,596	\$8,148,000	\$8,439,000	\$291,000	3.57%
Travel Reimbursement	\$41,651	\$44,900	\$59,088	\$14,188	31.60%
Treasurer	\$7,334	\$7,291	\$7,723	\$432	5.92%
Tuition Reimbursement	\$15,622	\$20,000	\$20,000	\$0	0.00%
Umbrella Insurance	\$53,292	\$45,145	\$56,483	\$11,338	25.11%
Unemployment	\$31,510	\$35,000	\$35,000	\$0	0.00%
Van Maintenance	\$18,812	\$35,100	\$20,000	-\$15,100	-43.02%
Van Rental	\$3,993	\$4,810	\$4,990	\$180	3.74%
Extended Year Expense	\$49,686	\$38,560	\$44,810	\$6,250	16.21%
Payroll Extended Year	\$800,416	\$722,851	\$890,437	\$167,586	23.18%
Capital Expenditures	\$0	\$0	\$0	\$0	0.00%
Debt Service Payments	\$0	\$0	\$0	\$0	0.00%
Deposits to Capital Reserve	\$0	\$0	\$0	\$0	0.00%
TOTAL EXPENSES	\$27,436,305	\$27,923,888	\$29,721,017	\$1,797,129	6.44%
NET	\$266,054	\$7,170	\$6,573	-\$597	-8.32%

**SEEM COLLABORATIVE
FY2018 APPROVED BUDGET
SUPPLEMENTAL MATERIAL**

Summary Detail Non-General Fund Grants-Gifts-Donations Revenue and Expenses	Grants			Restricted Funds (Gifts-Donations)		
	Actual FY2016	Budget FY2017	Budget FY2018	Actual FY2016	Budget FY2017	Budget FY2018
REVENUE	\$51,881	\$40,000	\$50,000	\$32,678	\$40,000	\$40,000
EXPENSES						
Administrative Expense Allocation						
Auditing Services						
Benefits Free Life and Disability Insurance						
Benefits Health Insurance						
Benefits Pension Contribution - State						
Benefits Workers Compensation Insurance						
Benefits Employer Taxes Medicare						
Building Maintenance						
Building Rent						
Building Utilities						
Contracted Services	\$9,353	\$20,000	\$10,000			
Dues-Subscriptions-Memberships						
Equipment - Technology						
Equipment Rental						
Equipment Supplies						
Field Trips						
Furniture						
Internet						
Legal Services						
Liability Insurance						
Nursing Supplies						
Payroll	\$17,815		\$20,000			
Payroll Processing Services						
Payroll Student Vocational						
Postage						
Professional Development						
Retiree Health Insurance						
Supplies and Materials	\$24,255	\$20,000	\$20,000			
Telephone						
Transportation						
Travel Reimbursement	\$458					
Treasurer						
Tuition Reimbursement						
Umbrella Insurance						
Unemployment						
Van Maintenance						
Van Rental						
Restricted Fund Expense				\$32,678	\$30,000	\$30,000
TOTAL EXPENSES	\$51,881	\$40,000	\$50,000	\$32,678	\$30,000	\$30,000